

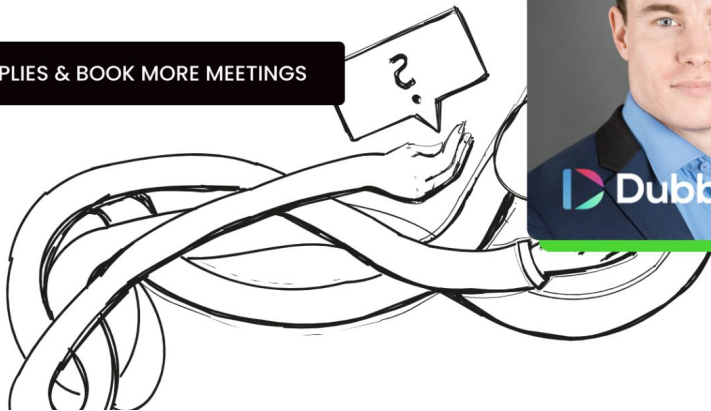
7 little ~~known ways~~ ^{improvements} to get more emails delivered & responded

What you don't know about these rules of outbound prospecting
could be invisibly harming your sales!

Thu, 29 Sep 2022

11 am MDT

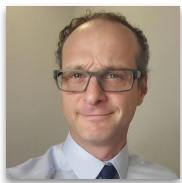
GET MORE REPLIES & BOOK MORE MEETINGS



???



Poll



Justin Zimmerman

Partnership Prospector

✓ 2022 LinkedIn “Person To Follow”

✓ HubSpot “CTA Response” Winner

✓ Generated millions with email

🏃 On a 1399+ day running Streak

The screenshot shows a blog post on the Crossbeam website. The article is titled "18 Partnerships People You Should Follow On LinkedIn In 2022" and is written by Zoe Kelly, dated September 9, 2022. The article is categorized under "BLOG ARTICLE". The "Most Read" section lists three articles: "Partnerships 101: ISVs, VARs, SIs, MSPs, and the Glue that Holds them Together" by Olivia Ramirez, "SaaS Reseller Partnerships: What They Are & How They Work" by Jasmine Jenkins and Zoe Kelly, and "The Most Common Partnership KPIs (According to Company Size and Maturity)" by Olivia Ramirez. A red box highlights the first article, "1. Justin Zimmerman". The article text mentions Justin Zimmerman as the Fractional Alliance Manager at partnerships strategy company Partnerplaybook.com, who keeps his followers up-to-date on the latest in the partnerships space with his "Weekly Partnerships Social News Updates". He is also a guest author on PartnerHacker.





Darius Santos

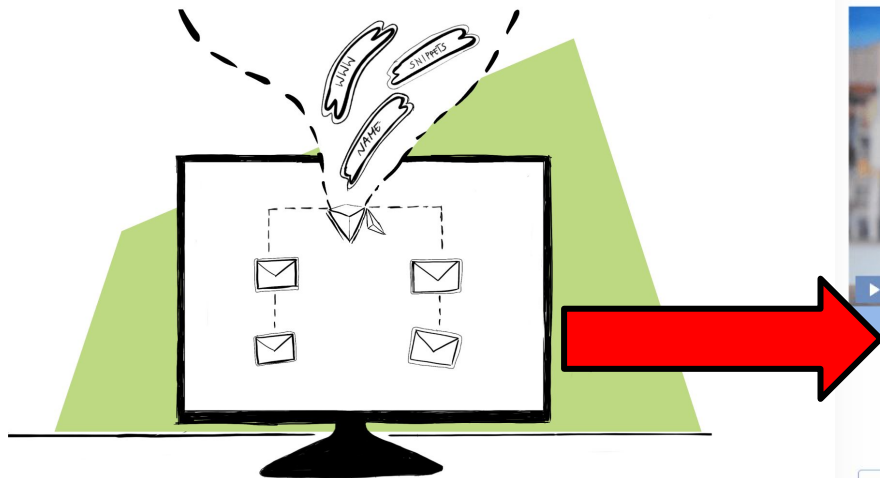
Video Sales Expert

- ✓ Co-founder of Dubb.com
- ✓ Trains 100's every month
- ✓ Bootstrapped with outbound
- 📷 Former male model





What Is Woodpecker?



What Is Dubb?

to communicate more efficiently, more personally to

0:00 / 0:18

Consultation

Get a 15 consultation on how to leverage Dubb to generate more leads, social engagement, and sales. Make sure to have an account on Dubb prior to the call.

OCTOBER 2020

	S	M	T	W	T	F	S
1	2	3	4	5	6	7	8
9	10	11	12	13	14	15	16
17	18	19	20	21	22	23	24
25	26	27	28	29	30	31	

Times are in GMT+0000 Pacific Time

10:30 AM 10:45 AM 10:00 AM 10:15 AM

11:30 AM 11:45 AM 11:00 AM 11:15 AM

12:30 PM 12:45 PM 12:00 PM 12:15 PM

1:30 PM 1:45 PM 1:00 PM 1:15 PM

2:30 PM 2:45 PM 2:00 PM 2:15 PM

3:30 PM 3:45 PM 3:00 PM 3:15 PM

4:30 PM 4:45 PM 4:00 PM 4:15 PM

5:30 PM 5:45 PM 5:00 PM 5:15 PM

6:30 PM 6:45 PM 6:00 PM 6:15 PM

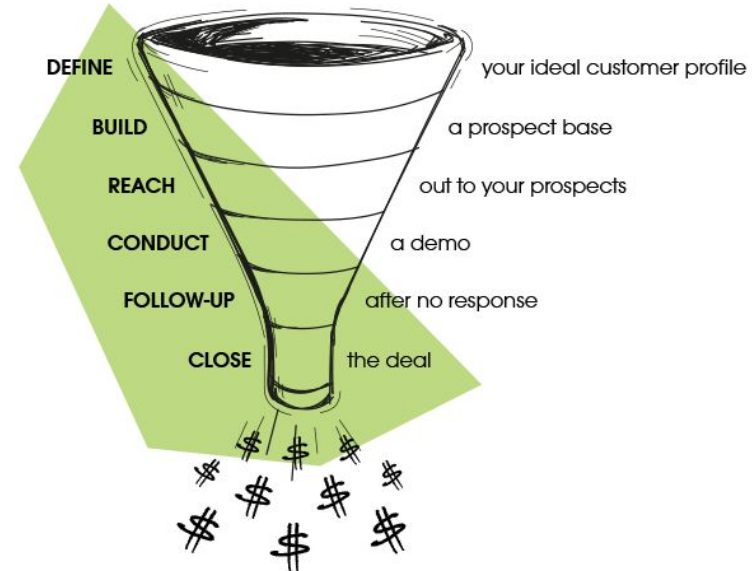
Book a Time

REPLY WITH VIDEO CUSTOMER SUCCESS STORIES BOOK A TIME



Today's Agenda...

- ❶ Avoiding landing in SPAM
- ❷ Getting into the “Primary Tab”
- ❸ Getting appointments with video
- ❹ Adding SMS to get more replies
- ❺ Testing your message to find winners
- ❻ Automating your lead flow
- ❼ Try My #1 CTA for 2022



Housekeeping...



Text “slides” to +1 561-933-5333



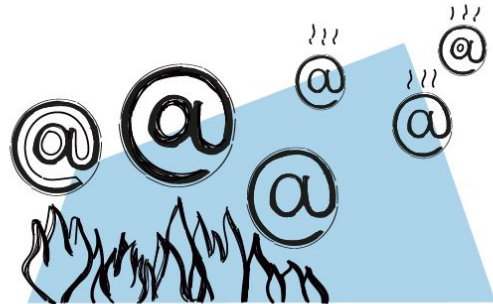
Q&A The End (Use Q/A Box)



Text “slides” to +1 561-933-5333



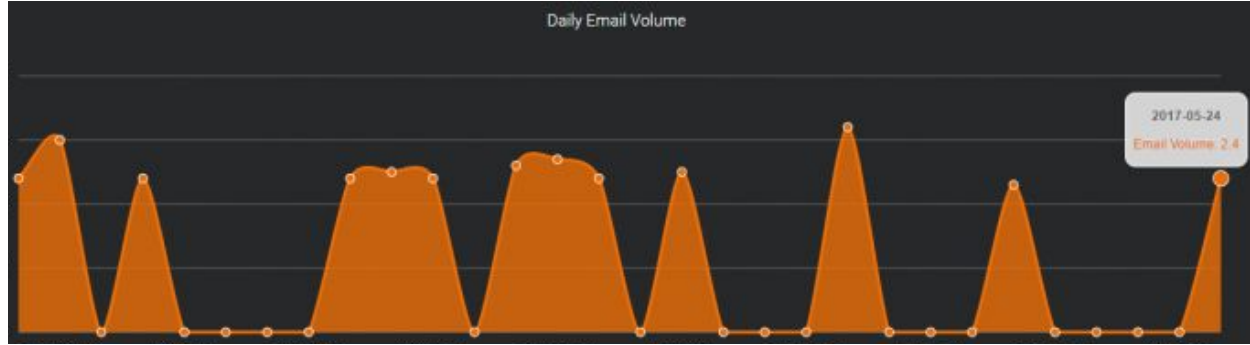
 **No Fluff**



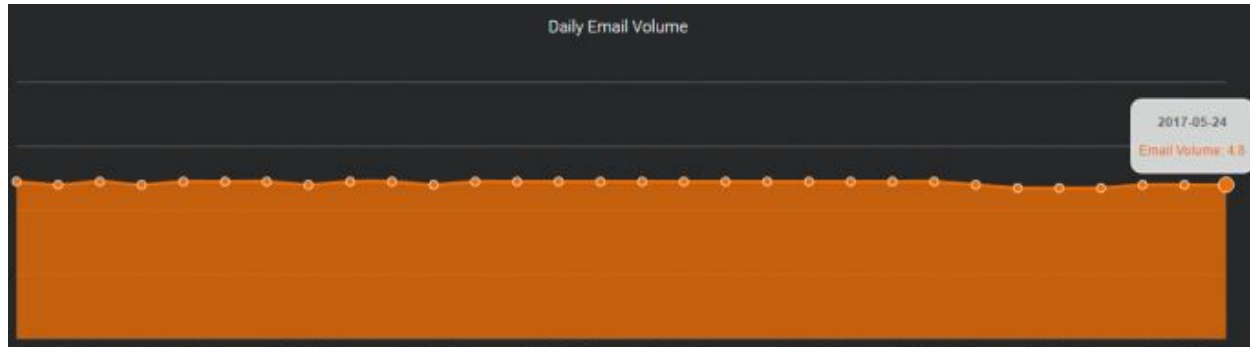
Warm Up Your Domain & Email

So you can easily avoid your emails landing in SPAM

(A)



(B)



Manually

1. Set up your email account
2. Set up the “from line” and signature
3. Set your SPF and DKIM records
4. Send a couple of emails a day by hand
5. Collect a few responses and reply

Automated

Add warm up Summary

Add warm up

Email: Select...

Choose warm up mode ?

Mode: EMAIL

ADD WARM UP or [cancel](#)

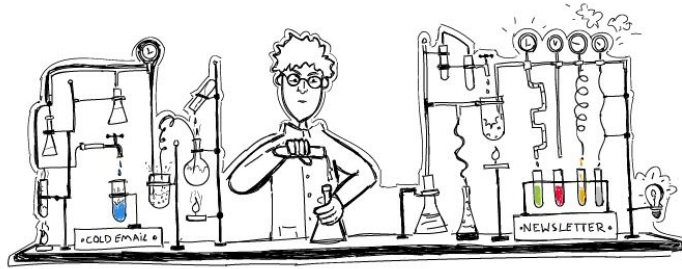
by clicking Add warm up, you accept [Terms of use](#)



Just like before a workout, Warm-up & Recovery is essential before you start running a campaign. Choose one of your connected email accounts, start a warm-up process and get your campaigns delivered.

ADD WARM UP

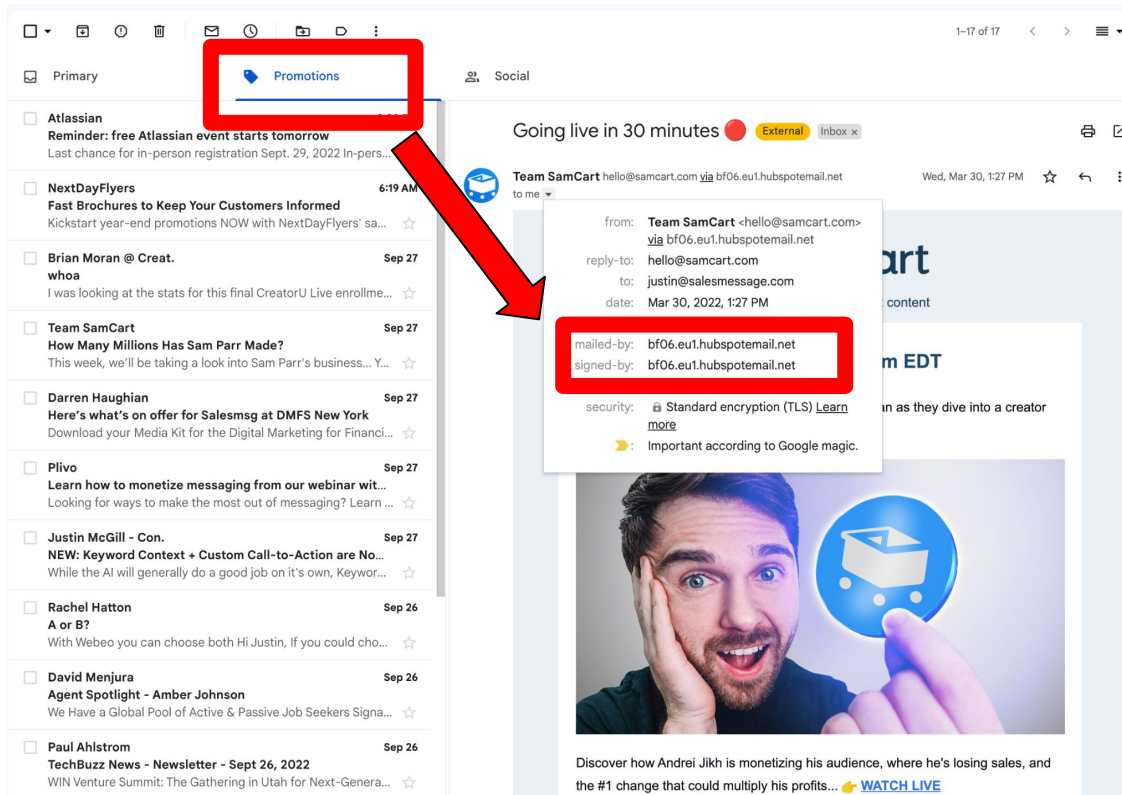
CTA - Turn On Free Domain Warm Up



Don't Use Mass Blast Email Tools

So you can get into the “Primary” Tab and stop unsubscribes

Improvement²



The screenshot shows an email inbox interface. The 'Promotions' tab is highlighted with a red box. A red arrow points from this tab to the email header of a message from 'Team SamCart'. In the email header, the 'mailed-by' and 'signed-by' fields are highlighted with a red box, both showing 'bf06.eu1.hubspotemail.net'. The email content includes a 'Going live in 30 minutes' notification and a video thumbnail of a man pointing at a blue folder icon.

Primary Promotions Social

Atlassian
Reminder: free Atlassian event starts tomorrow
Last chance for in-person registration Sept. 29, 2022 In-person...

NextDayFlyers
Fast Brochures to Keep Your Customers Informed
Kickstart year-end promotions NOW with NextDayFlyers' sa...

Brian Moran @ Creat.
whoa
I was looking at the stats for this final CreatorU Live enrollme...

Team SamCart
How Many Millions Has Sam Parr Made?
This week, we'll be taking a look into Sam Parr's business... Y...

Darren Haughian
Here's what's on offer for Salesmsg at DMFS New York
Download your Media Kit for the Digital Marketing for Financi...

Plivo
Learn how to monetize messaging from our webinar wit...
Looking for ways to make the most out of messaging? Learn ...

Justin McGill - Con.
NEW: Keyword Context + Custom Call-to-Action are No...
While the AI will generally do a good job on it's own, Keywor...

Rachel Hatton
A or B?
With Webeo you can choose both Hi Justin, if you could cho...

David Menjura
Agent Spotlight - Amber Johnson
We Have a Global Pool of Active & Passive Job Seekers Signa...

Paul Ahlstrom
TechBuzz News - Newsletter - Sept 26, 2022
WIN Venture Summit: The Gathering in Utah for Next-Genera...

Going live in 30 minutes External Inbox x

Team SamCart hello@samcart.com via bf06.eu1.hubspotemail.net to me

from: Team SamCart <hello@samcart.com>
via bf06.eu1.hubspotemail.net
reply-to: hello@samcart.com
to: justin@salesmessage.com
date: Mar 30, 2022, 1:27 PM
mailed-by: bf06.eu1.hubspotemail.net
signed-by: bf06.eu1.hubspotemail.net
security: Standard encryption (TLS) Learn more
Important according to Google magic.

Discover how Andrei Jikh is monetizing his audience, where he's losing sales, and the #1 change that could multiply his profits... WATCH LIVE

Text “slides” to +1 561-933-5333





Brian Moran @ CreatorU <hello@creatoru.com> [Unsubscribe](#)
to me ▾

I was looking at the stats for this final CreatorU Live enrollment, and I knew the hype was building...

...but I had no idea it was going to be THIS big.

We've literally doubled the CULive community today.

Thousands of new entrepreneurs have joined in the last few hours.

(and some pretty big names that I can't even mention)

And from the looks of the messages streaming in, this community just got even more powerful.

We have HUGE creators lining up begging to share their strategies with us, because they know the exposure they'll get with just 1 live stream could be game-changing for them.

This is what happens when you bring the best of the best together.

People want to share.

People want to impress each other.

And people get thrills from seeing each other succeed.

It's RECIPROCCITY in action.

A mentor of mine, Jeff Walker, teaches this in his 9 mental triggers that make people buy. (speaking of Jeff, I'm going to text him right now to see if he'll come on a future CULive session)

Anyway, if you're not already inside...now is the time to join.

The community is getting more powerful with every passing hour.

And the future of CULive gets better by the minute.

[Click here to get all the details.](#)

Brian

P.S. CreatorU Live price doubles Friday morning. This is your chance to get in at a massive discount. [Tap this link to learn to enroll now \(there's zero risk since you have 30 days to check it all out before committing\)](#)

SamCart, Inc.
11850 West Market Place
Suite C

Update your [email preferences](#) to choose the types of emails you receive

More from SamCart...



Takeover: Social Media CEO

There's no doubt Stephanie Gilbert has built a valuable community by providing amazing digital downloads and resources on her website. In this takeover, we find ways she can 10X her business with just a few small tweaks.

[WATCH REPLAY](#)



6 Ways to Monetize

Content creation and social media influencing can be full-time jobs, but not all creators are paid for their work. SamCart is here to help. Let's unpack six ways to monetize as a creator.

[READ MORE](#)

Ready to give
SamCart a spin?

[START A FREE TRIAL TODAY](#)



SamCart, Inc., 11850 West Market Place, Suite C, Fulton, MD
[Unsubscribe](#) [Manage preferences](#)

Improvement 2

re: partnerplaybooks External Zap Automations x

Justin Zimmerman <justin@partnerplaybooks.com> Wed, Sep 21, 2:39 PM (7 days ago) ☆ ↶ ⋮
to: [redacted]@gmail.com, bcc: 22296817

Hey, I saw you signup on my playbook site. to generate new leads, sales, and partners

A [redacted] to me

That would be great, thanks!

...

Justin Zimmerman <justin@partnerplaybooks.com> Wed, Sep 21, 4:47 PM (7 days ago) ☆ ↶ ⋮
to Amel, bcc: 22296817

Opens: 3 Save email as template

Hey Amel, just making sure you saw this. Here's a link to the meetup... it will show you the time in your timezone. Hope you can make it!

<https://calendly.com/partnerplaybooks/meetup?month=2022-09>

from: Justin Zimmerman
to: [redacted]@gmail.com
bcc: [redacted]@gmail.com, [redacted]@hubspot.com
date: Sep 21, 2022, 2:39 PM
subject: re: partnerplaybooks
mailed-by: partnerplaybooks.com

Text “slides” to +1 561-933-5333



High Volume / Low Response



Low Volume / High Response






Woodpecker



@ ✎ ✓
Connect Add info Confirmation

Choose your email provider

 Gmail  Office 365  Exchange


or enter your email and let us configure it for you

Email

Password



AUTOMATIC CONNECTION **MANUAL CONNECTION** CANCEL

@ ✎ ✓
Connect Add info Confirmation



Success

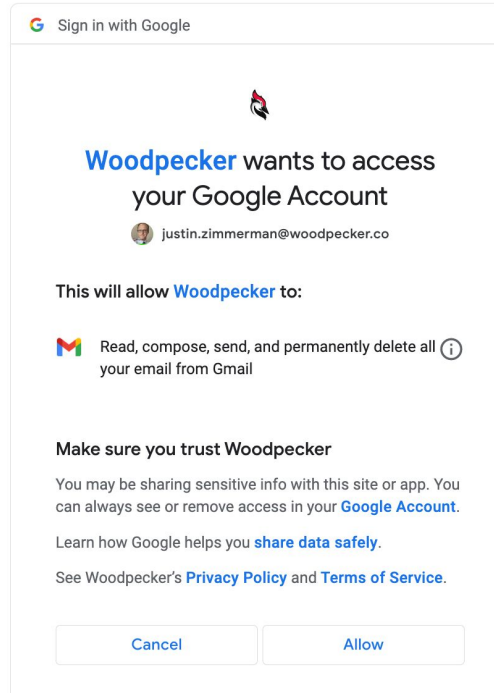
Your email address **justin.zimmerman@woodpecker.co** has been successfully connected to Woodpecker.

 SPF  DKIM — DOMAIN AGE

OK

Text “slides” to +1 561-933-5333





CTA - Connect Your Gmail To Woodpecker



Add Video To Your Cold Emails

So you can book more meetings for yourself or clients

 Text “slides” to +1 561-933-5333



THE POWER OF VIDEO

90%

Percentage of consumers who say that promotional videos help in the buying process

80%

Amount of increase including a video in a campaign can increase conversion rates by

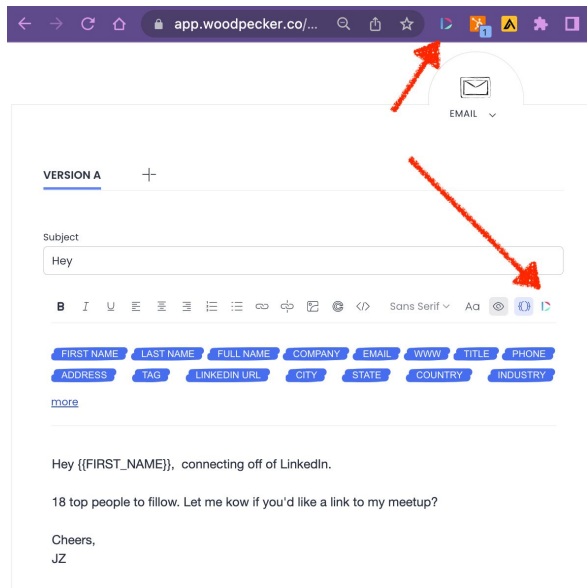
97%

Percentage of people who say explainer videos help others understand their business better.

60%-300%

Amount video can help increase sales conversion rates

(1) Click Dubb Icon

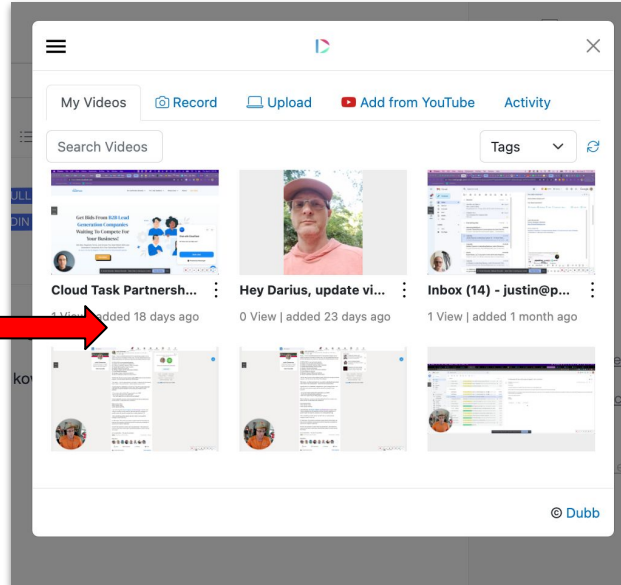
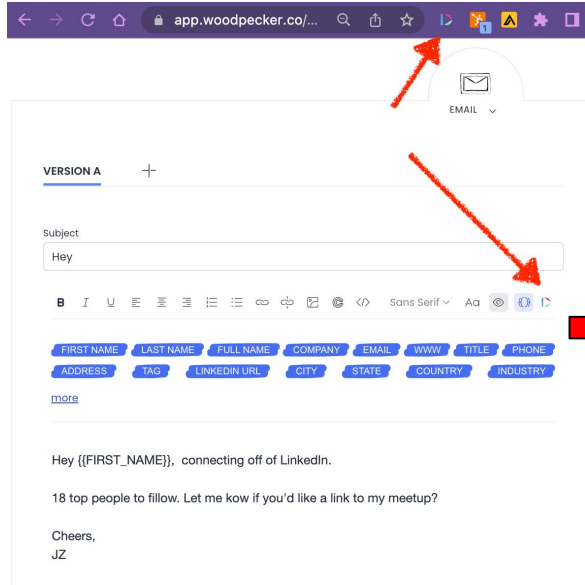


Text “slides” to +1 561-933-5333



(1) Click Dubb Icon

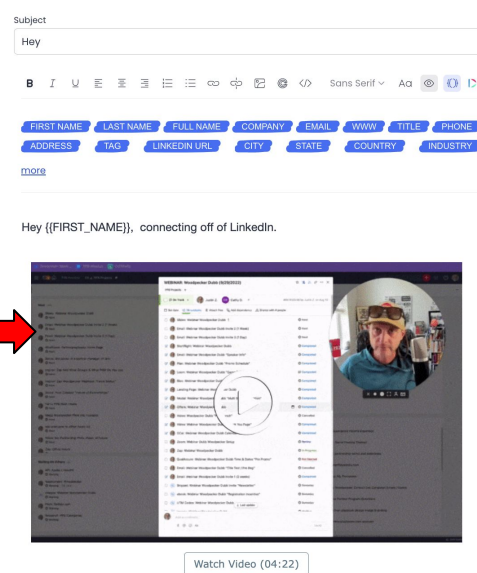
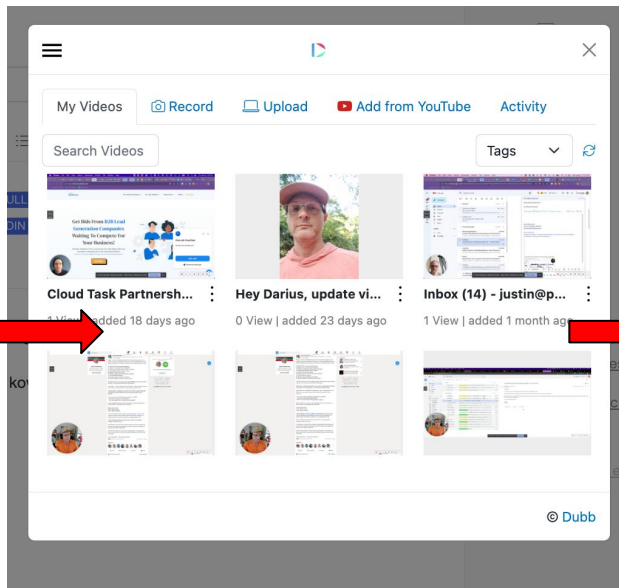
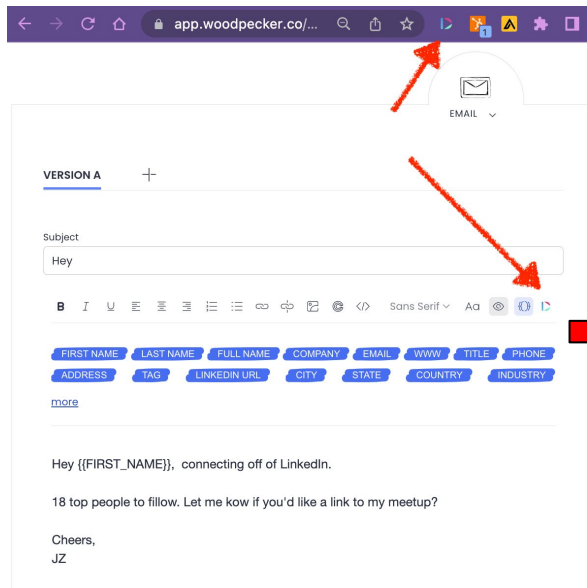
(2) Choose / Create Video



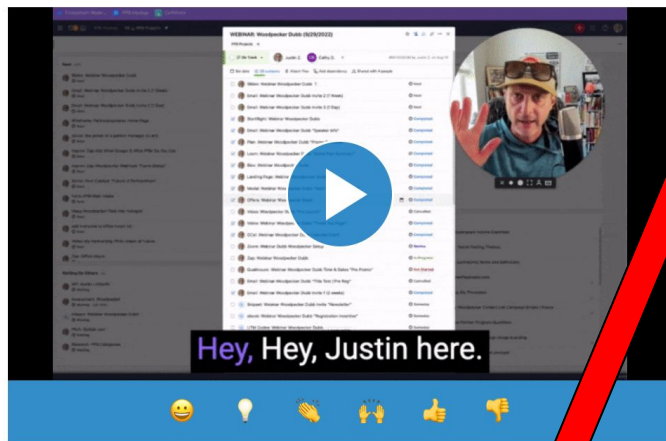
(1) Click Dubb Icon

(2) Choose / Create Video

(3) Drops Into Your Email



Improvement 3



PartnerPlaybook Meetup Preview For "Perfect Partner Webinar"



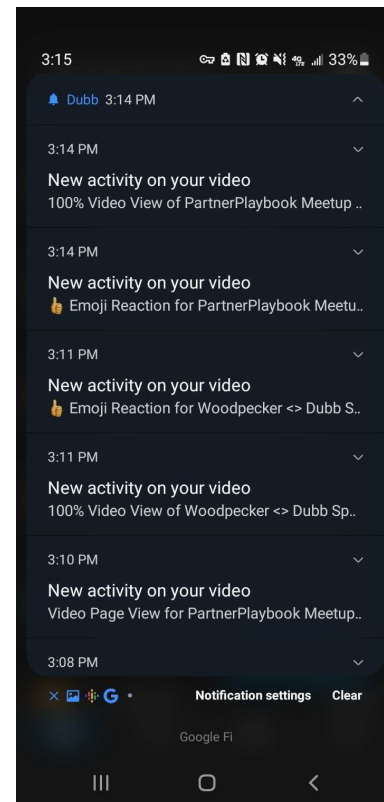
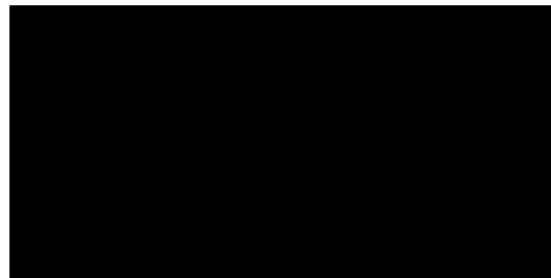
Justin Zimmerman
PartnerPlaybooks

Reply with Video

SEND VIDEO REPLY TO JUSTIN

Webcam

Upload



Text "slides" to +1 561-933-5333





Screen Recorder, Webcam Recorder - Dubb Video

Remove from Chrome

dubb.com Featured

★★★★★ 315 Productivity 10,000+ users

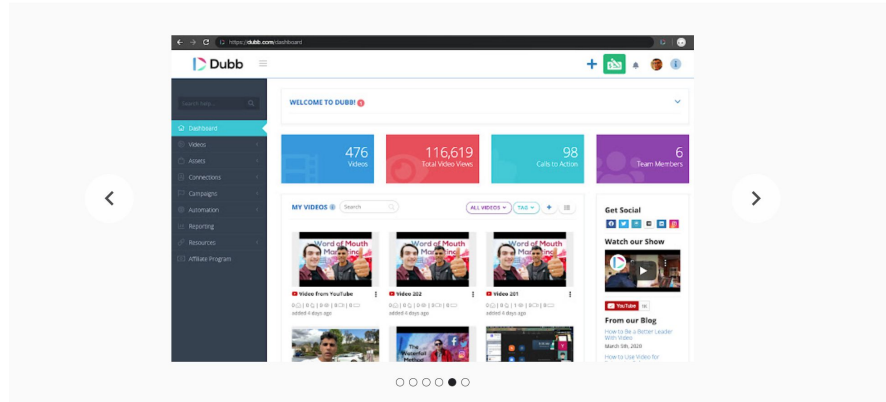
Overview

Privacy practices

Reviews

Support

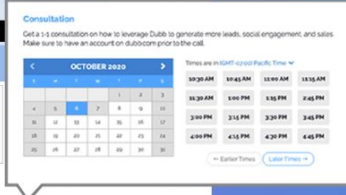
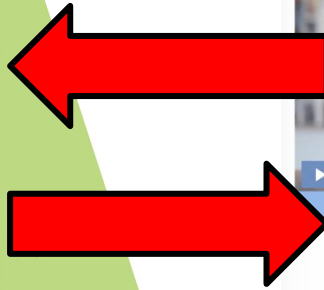
Related



CTA - Download Dubb's Chrome Extension

Text “slides” to +1 561-933-5333







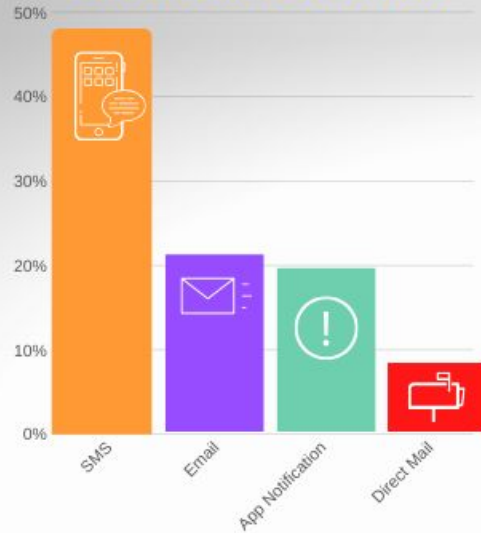
Add SMS To Your Campaign

So you can cut through the noise and get replies

 Text “slides” to +1 561-933-5333



Most Preferred Communication Channel of Consumers



Average Response Time

SMS = 90 seconds

Email = 90 minutes



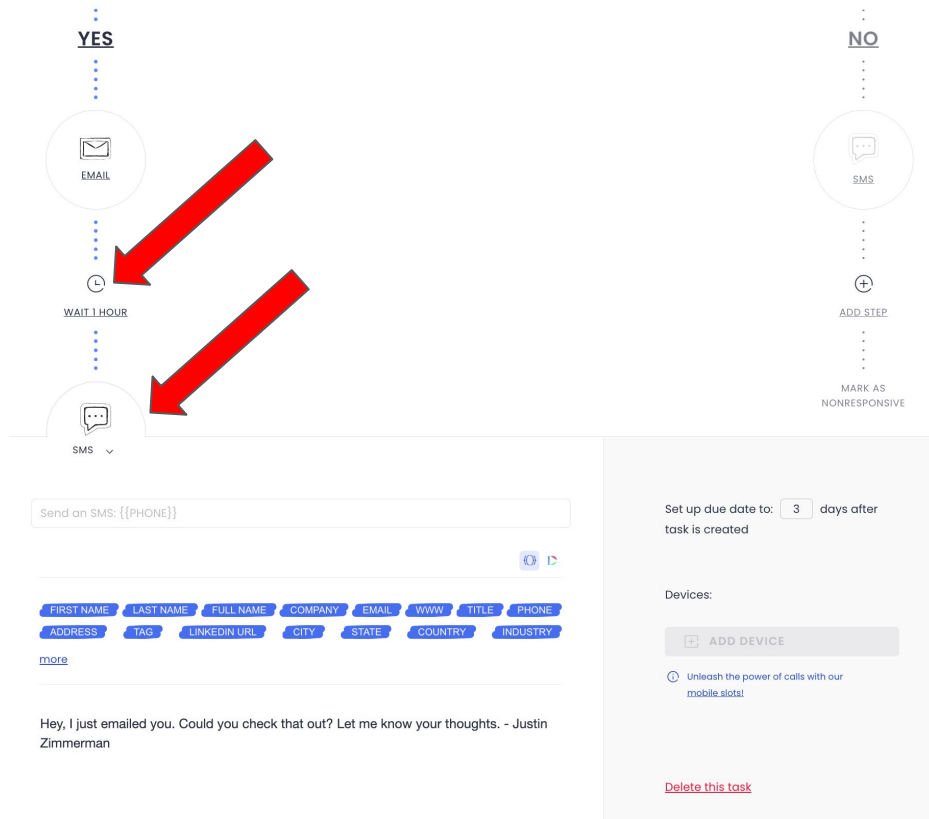
Marked as SPAM

SMS = 10%

Email = 49.7%

Sources: DSIM | SMS Comparison | Statista 2019

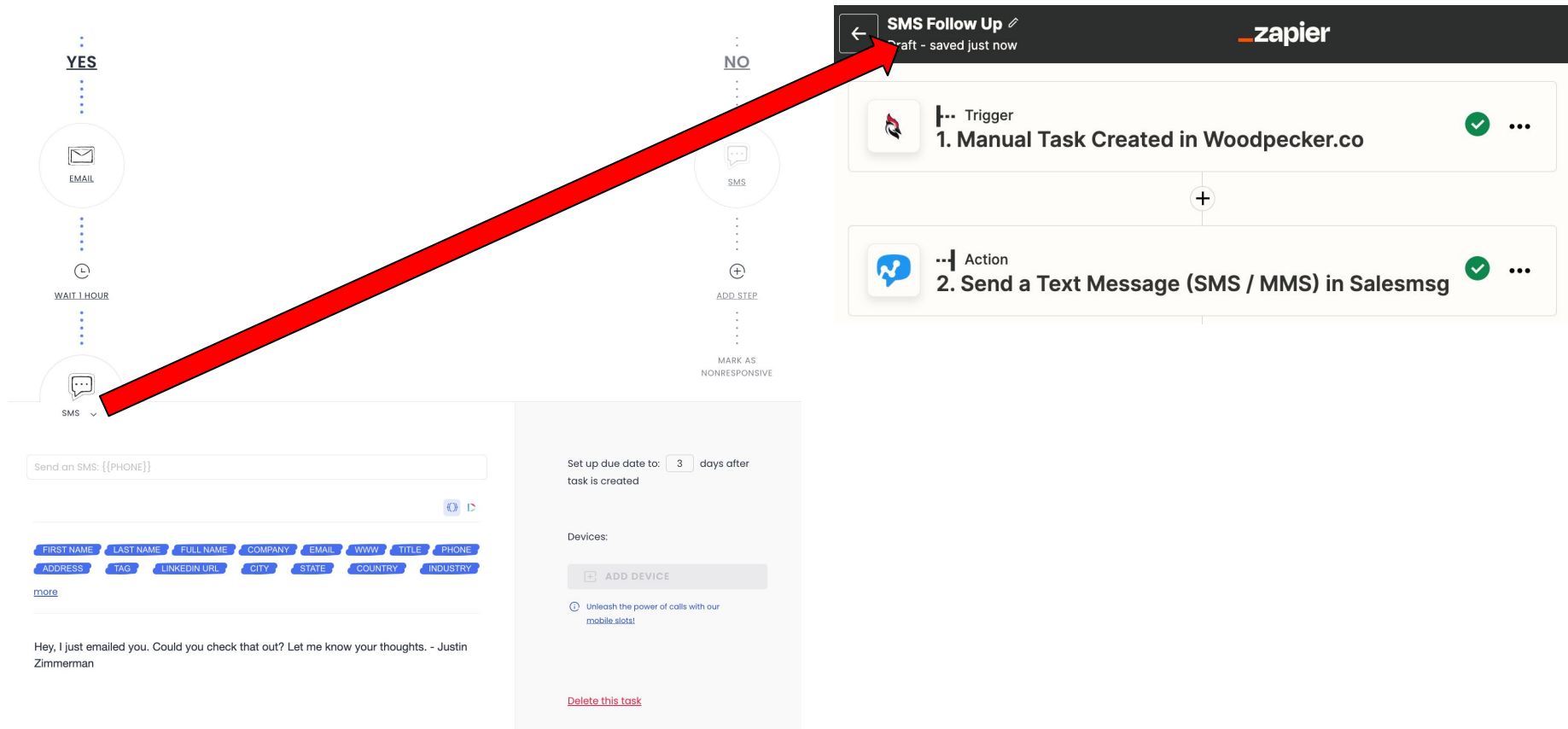
Improvement 4



Text “slides” to +1 561-933-5333



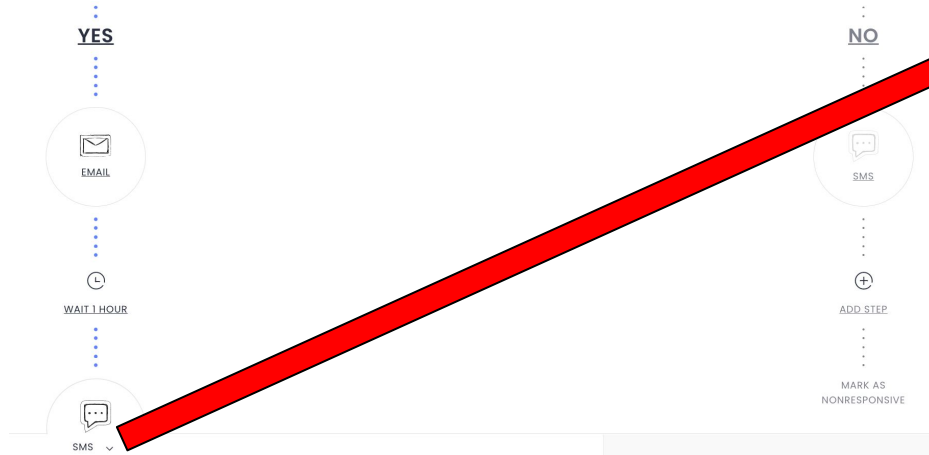
Improvement 4



Text “slides” to +1 561-933-5333



Improvement 4



Send an SMS: {{PHONE}}

FIRST NAME LAST NAME FULL NAME COMPANY EMAIL WWW TITLE PHONE
ADDRESS TAG LINKEDIN URL CITY STATE COUNTRY INDUSTRY

[more](#)

Hey, I just emailed you. Could you check that out? Let me know your thoughts. - Justin Zimmerman

Set up due date to: 3 days after task is created

Devices:

[ADD DEVICE](#)

[Unleash the power of calls with our mobile slots!](#)

[Delete this task](#)

SMS Follow Up Draft - saved just now

Trigger
1. Manual Task Created in Woodpecker.co

Action
2. Send a Text Message (SMS / MMS) in Salesmsg

Justin Zim...
[View contact](#)

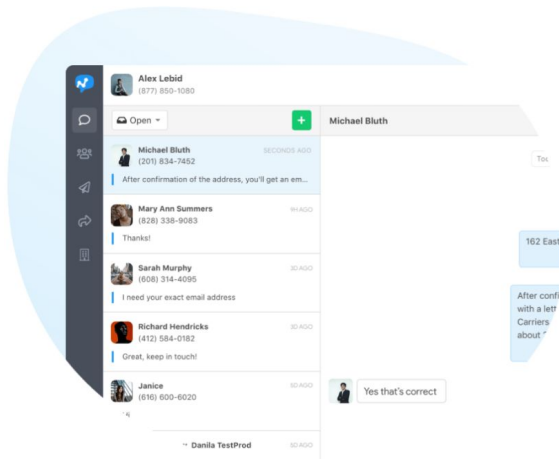
Hi, I just emailed you. Could you check that out? Let me know your thoughts. - Justin Zimmerman

7:23 AM

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Dubb




Woodpecker



TWO-WAY BUSINESS TEXTING

Send, receive, and manage SMS conversations online

Salesmsg gives you a simple dashboard to send, receive, and manage text message conversations online or on the go. Engage with your customers faster with two-way texting.

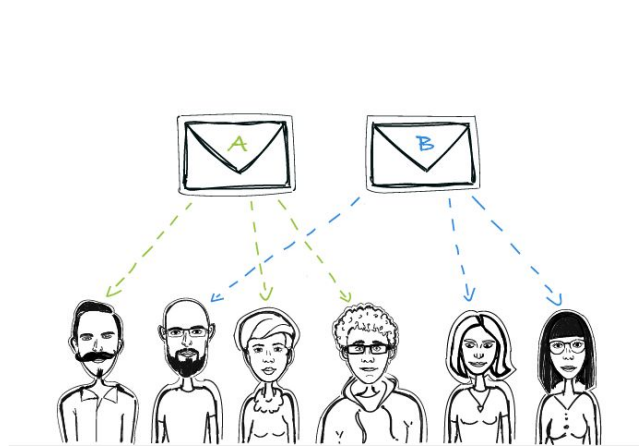
-  Unlimited contacts
-  Send MMS gifs, images, videos, and more
-  Assign chats to teammates

[Free 14-Day Trial](#)

CTA - Try Salesmsg SMS Free

 Text “slides” to +1 561-933-5333





Add A/B Split Testing To Your Campaign

So you can get pick the winners and get more replies

5

EMAIL A/B 

VERSION A

VERSION B



Subject

My partner playbook for webinars

Version A: Test the subject line



FIRST NAME	LAST NAME	FULL NAME	COMPANY	EMAIL	WWW	TITLE	PHONE
------------	-----------	-----------	---------	-------	-----	-------	-------

[illegible][more](#)

Hey {{FIRST_NAME}}, I'm meeting up with Dan Dawson (partner marketer at Aircall). I'm breaking down my "perfect partner webinar" playbook for him.

Maybe you'd like to come to this too?

It'll be a 45 min step-by-step walk through of my page designs, lead generation tactics, martech, project management & ops.

Let me know if you'd like a link to the meetup?

Cheers,
Justin | Partner Playbooks

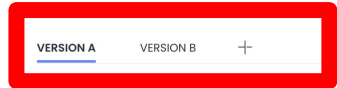
PS: I'll be giving Dan a **CVS export of my playbook's tasks**. Happy to share that with you (so you can upload them into your project manager as well).



 **Text “slides” to +1 561-933-5333**



5



Dubb



Woodpecker

5

VERSION A VERSION B \pm

My partner playbook for webinars

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5

VERSION A VERSION B \pm











My partner playbook for webinars

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Maybe you'd like to come to this too?

PS: I'll be giving Dan a **CVS export of my playbook's tasks**. Happy to share that with you (so you can upload them into your project manager as well).

When sending 1,000's of emails how much is a 5% - 15% increase in replies worth to you?

	SENT	QUEUED	DELIVERED	OPENED	CLICKED	RESPONDED	BOUNCED	OPT-OUT				
 Step 1 +2	347	2	347	0%	0%	24.5%	0%	0%	20.7%	0.9%	0.9%	^
 A 	176	1	176	0%	0%	27.3% 	0%	0%	21.6% 	1.1%	0.6%	v
 B 	171	1	171	0%	0%	21.6%	0%	0%	19.9%	0.6%	1.2%	v

Improvement 5

VERSION A

VERSION B

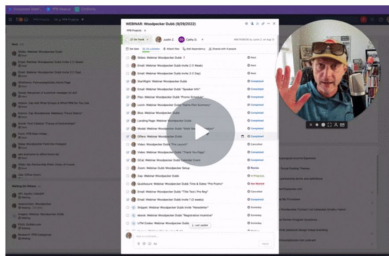


Subject

My partner playbook for webinars

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Justin | Partner Playbooks

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CTA - Create A Split Test With A Dubb Video

 Text "slides" to +1 561-933-5333





Add An Automated Lead Source

So you can stop importing / exporting and scrounging



Campaigns

Prospects

Deliverability

Inbox



Justin

PartnerPlaybook...

AGENCY HQ



Slots

search...

Add-ons

Integrations

Popular integrations

CRMs

Lead generation

Multichannel

Productivity

Mailbox

Email verification

Plugins

API aggregators

Other

API keys

Experts

 hunter

Native

Lead generation

UpLead

Native

Lead generation

 LeadFuze

Native

Lead generation

nerdwise

Native

Lead generation

Leadpresso

Native

Lead generation



Can't find what you're looking for? Let us know!



Text "slides" to +1 561-933-5333



Woodpecker

(1) Create your target list

SEARCH CRITERIA

COMPANY CRITERIA

INDUSTRY

Enter the industry (or industries) for your targeted lead

Computer Software & Internet Technology X

EMPLOYEE SIZE

Choose employee size range(s)

TECHNOLOGIES BEING USED

Choose technologies

NEWS

Select categories of news events

LOCATION

City/State/Metro/Country/Continent/Region

MONTHLY ADWORDS BUDGET

Enter monthly adwords budget

HIRING FOR

Input job titles to find those hiring

YEAR FOUNDED

From None To None

LeadFuze

PEOPLE CRITERIA

ROLE ?

Choose role

Keyword: Channel X

Keyword: ISV X

Keyword: Partnership Manager X

Keyword: Partner Manager X

Keyword: Partnership Director X

YEARS OF WORK EXPERIENCE

Choose experience range

ESTIMATED SALARY

Choose estimated salaries

MAJOR

Select Majors

LOCATION

City/State/Metro/Country/Continent/Region

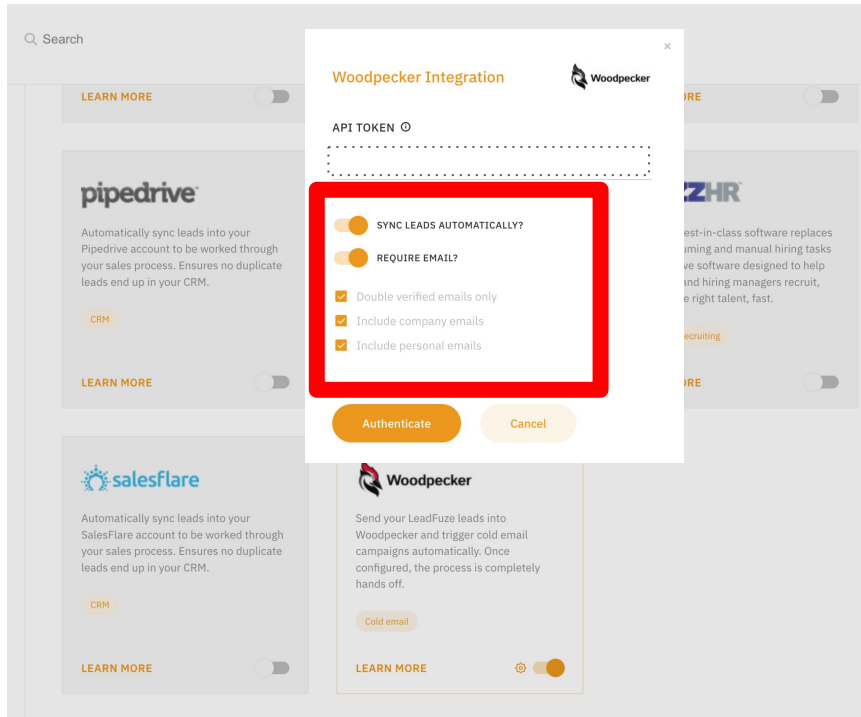
TIME IN LATEST ROLE

Choose experience range

SKILLS

Choose skills

(2) Integrate Your Woodpecker Account



Text “slides” to +1 561-933-5333

(3) Setup the “FuzeBot” and Pick Your Campaign

LEAD LISTS				+ ADD NEW LIST
LIST NAME	TOTAL LEADS	FUZEBOT STATUS	LEADS REMAINING	
Partnership Professionals Justin Zimmerman	81 leads 09.28.2022 by <div>56 new</div>	Running 25 each day	7,482 leads <div></div>	

Woodpecker Settings

CAMPAIGN NAME

Search Campaigns and Workflows

Search List

Meetup: PPB For Webinars 20220922 "Invite"

999 Catalyst 5K Registration "Get Postcard Address"

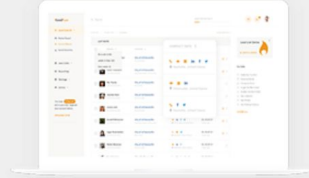
999 Hubspot State of Partnerships Survey

 Text “slides” to +1 561-933-5333



Get 25 Leads Free!

All Features Included
See it In Action



Use LeadFuze to build your list of 25 free leads
and uncover email, phone, address, and/or
social profiles for your target contacts.

Get Started >

*No credit card required.

CTA - Create Your 1st Automated Lead List

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Try My “Invite” CTAs

So you can get more replies and appointments

 Text “slides” to +1 561-933-5333



People Want

- ✓ Alleviation of uncertainty
- ✓ Belonging and fun
- ✓ Free stuff (that's valuable)

Don't Want

- ⊘ Sales calls and spam emails
- ⊘ Complex offers / messaging
- ⊘ Being pushed or pestered

Subject

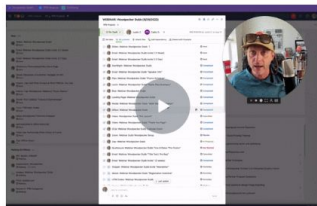
My webinar playbook for partner marketers



**Targets role and offer relief
from uncertainty**

Hey {{FIRST_NAME}}, I'm meeting up with Dan Dawson (partner marketer at Aircall). I'm breaking down my "perfect partner webinar" playbook for him.

Maybe you'd like to come to this too?



It'll be a 45 min step-by-step walk through of my page designs, lead generation tactics, martech, project management & ops.

Let me know if you'd like a link to the meetup?

Cheers,
Justin | Partner Playbooks

PS: I'll be giving Dan a **CVS export of my playbook's tasks**. Happy to share that with you (so you can upload them into your project manager as well).

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Subject

My webinar playbook for partner marketers



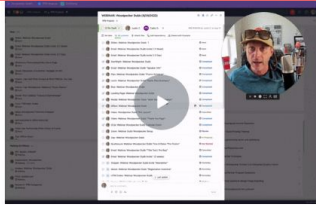
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Improvement 7

Subject

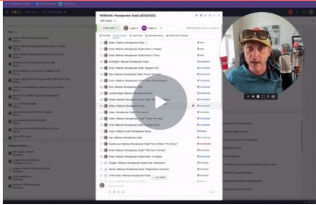
My webinar playbook for partner marketers

Targets role and offer relief
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Let me know if you'd like a link to the meetup?

Invitation CTA 2 ... no link!

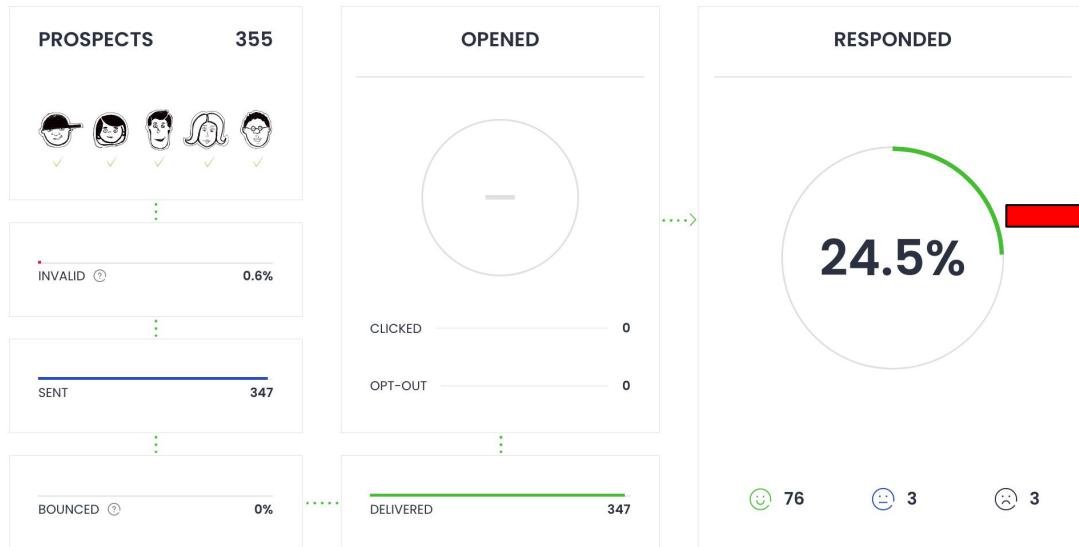
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Justin | Partner Playbooks

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Improvement 7



Inbox	19
Starred	
Snoozed	
Sent	
Scheduled	1
Drafts	2
More	
Labels	+
Calendly Notificati...	95
Invoices	
OOO	
Recording	
Zap Automations	
Zap Errors	

<input type="checkbox"/>	Calendly	Sep 24
	Josh Main is attending Meetup with Justin "Cha...	
	Hi Justin Zimmerman PartnerPlaybooks.com, A ne...	☆
<input type="checkbox"/>	Calendly	Sep 23
	Sarah Sylvain is attending Meetup with Justin "...	
	Hi Justin Zimmerman PartnerPlaybooks.com, A ne...	☆
<input type="checkbox"/>	Calendly	Sep 23
	Sarah B is attending Meetup with Justin "Chann...	
	Hi Justin Zimmerman PartnerPlaybooks.com, A ne...	☆
<input type="checkbox"/>	Calendly	Sep 23
	Greg Wasserman is attending Meetup with Justi...	
	Hi Justin Zimmerman PartnerPlaybooks.com, A ne...	☆
<input type="checkbox"/>	Calendly	Sep 23
	Negar Nikaein is attending Meetup with Justin...	
	Hi Justin Zimmerman PartnerPlaybooks.com, A ne...	☆
<input type="checkbox"/>	Calendly	Sep 23
	Michael Kalus is attending Meetup with Justin "...	
	Hi Justin Zimmerman PartnerPlaybooks.com, A ne...	☆
<input type="checkbox"/>	Calendly	Sep 23
	Yusuf Culcu is attending Meetup with Justin "C...	
	Hi Justin Zimmerman PartnerPlaybooks.com, A ne...	☆
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	Jakob Stubbe is attending Meetup with Justin "...	
	Hi Justin Zimmerman PartnerPlaybooks.com, A ne...	☆
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	Balaji Mani is attending Meetup with Justin "Ch...	
	Hi Justin Zimmerman PartnerPlaybooks.com, A ne...	☆
<input type="checkbox"/>	Calendly	Sep 23
	sam narasimhan is attending Meetup with Jus...	
	Hi Justin Zimmerman PartnerPlaybooks.com, A ne...	☆
<input type="checkbox"/>	Calendly	Sep 23
	Martin Scholz is attending Meetup with Justin "...	
	Hi Justin Zimmerman PartnerPlaybooks.com, A ne...	☆
<input type="checkbox"/>	Calendly	Sep 23
	Eric Sangerma is attending Meetup with Justin ...	
	Hi Justin Zimmerman PartnerPlaybooks.com, A ne...	☆

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[< Back](#)

Create New Event Type



One-on-One

Let an invitee pick a time to meet with you.

Create



Group

Let multiple invitees meet with you at one time.

Create



Collective

Host an event with another person and let invitees pick a time when you're all available.

Create



Round Robin

Create an event that cycles between multiple hosts.

Create

CTA - Create Group Calendly Event

???



Poll



Special Offer Expires - Saturday 1st



Try all Woodpecker products for free

with a **7-day** or **50 cold emails** trial

- ✓ No long-term contracts
- ✓ No credit card required
- ✓ Free warm-up from day 1 of trial

Try now, decide later. All features included from:



Cold Email



Sales Automation



Agency

! Special Offer Expires - Saturday 1st





Try all Woodpecker products for free

with a 7-day or 50 cold emails trial

- ✓ No long-term contracts
- ✓ No credit card required
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Try now, decide later. All features included from:



Try all Woodpecker products for free

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- ✓ No long-term contracts
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- ✓ Free warm-up from day 1 of trial

Try now, decide later. All features included from:



! Special Offer Expires - Saturday 1st





The screenshot shows the Warmup Inbox website. At the top, there's a navigation bar with links: "How it works", "Who is it for", "Benefits", "Blog", "Pricing", "Login", and a "Sign Up For Free" button. Below the navigation bar, there are three pricing plans: "Basic", "Pro", and "Expert". Each plan has a "Get started" button. The "Basic" plan is for \$12/inbox, "Pro" is for \$39/inbox, and "Expert" is for \$249/inbox. The "Pro" plan is marked as "Most popular". A large red X is drawn over the entire screenshot.

Woodpecker Warm-up & Recovery
Improve your sender reputation automatically for top deliverability rates

START 7-DAY FREE TRIAL

Free extra warm-up

Long-term gains or quick wins? Get both: send emails from one account while another is automatically warming up. Add as many free warm-ups as you have slots.

The advertisement includes a video player showing a woman in a white jacket, a series of envelope icons, and a table showing email slots and warm-ups for different accounts.

Email slots	Warm-ups	Action
16 Available	16 Available	Free extra warm-up added
will@getwoodpecker.co	0	Toggle on/off
will@woodpecker.co	1	Toggle on/off
elissa@gowoodpecker.co	1	Toggle on/off
elissa@woodpecker.co	0	Toggle on/off

! Special Offer Expires - Saturday 1st





Get a Free Trial

no credit card required



BUSINESS E-MAIL

Next →

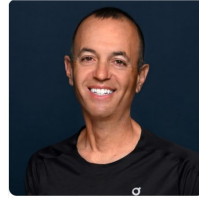
By signing up, I agree to the [Terms of Service](#)

Already have an account? [Login here](#)

! Special Offer Expires - Saturday 1st

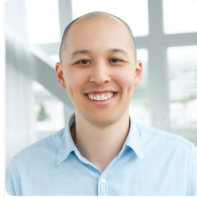


Bonus ✨ ✨ ✨ ✨



Josh Braun

Founder of Josh Braun
Sales Training



Jason Bay

Chief Prospecting
Officer at Blissful
Prospecting



Jared Burke

Director at Pyrashyut



Emilia Mosiewicz

Co-founder of Be Brave
Solutions and Talendy.io



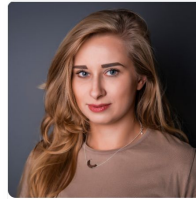
Patrick Baynes

CEO at Nerdwise



Matt Tarczyński

CEO at Woodpecker



Margaret Sikora

COO/Product Owner at
Woodpecker



Julia Kalysh

Head of Customer
Support & Success at
Woodpecker



Free Optimization Session



Brainstorm Slide