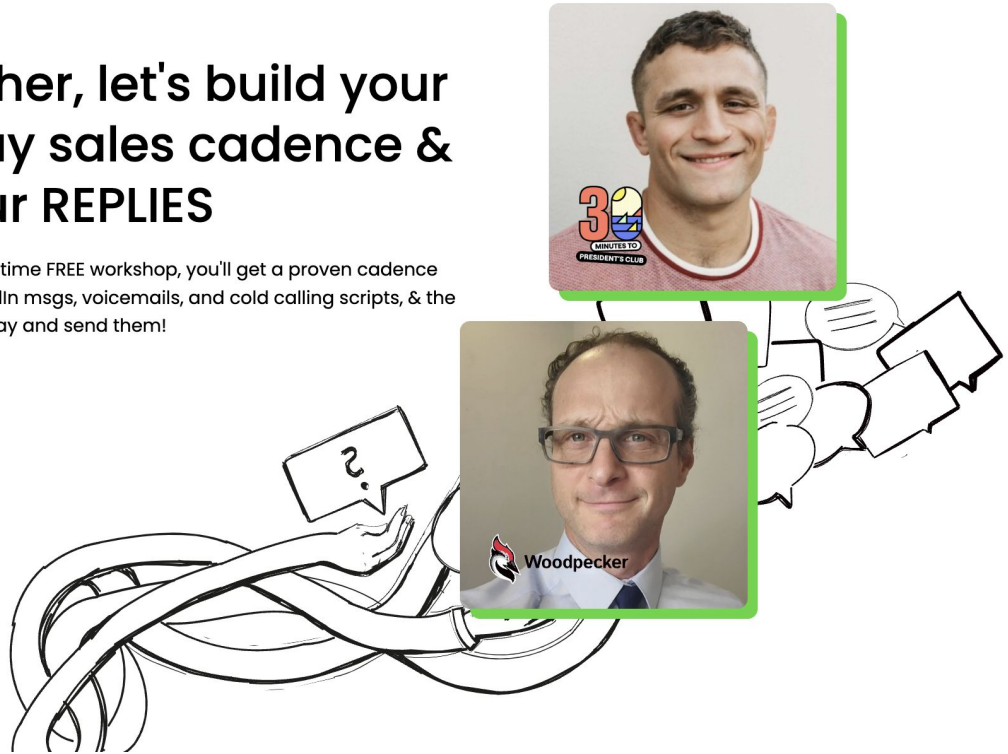
**NEXT > March 1st, 2023**
**LIVE Q&A - Top 10 Questions Answered!**
**https://playbks.com/woodpecker-nick-top-10-sales-qa**

# Together, let's build your 25-day sales cadence & 2x your REPLIES

During this one-time FREE workshop, you'll get a proven cadence of emails, LinkedIn msgs, voicemails, and cold calling scripts, & the exact order to say and send them!

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# During this one-time FREE workshop, you'll get Nick's proven cadence of...

- ✅ attention grabbing emails
- ✅ conversation starting LinkedIN msgs
- ✅ reply boosting voicemail scripts
- ✅ appointment setting cold call scripts

## ... And the exact order to say and send!

**FREE** workshop

with **Nick Cegelski**

30 MINUTES TO PRESIDENT'S CLUB

# But First... A Poll

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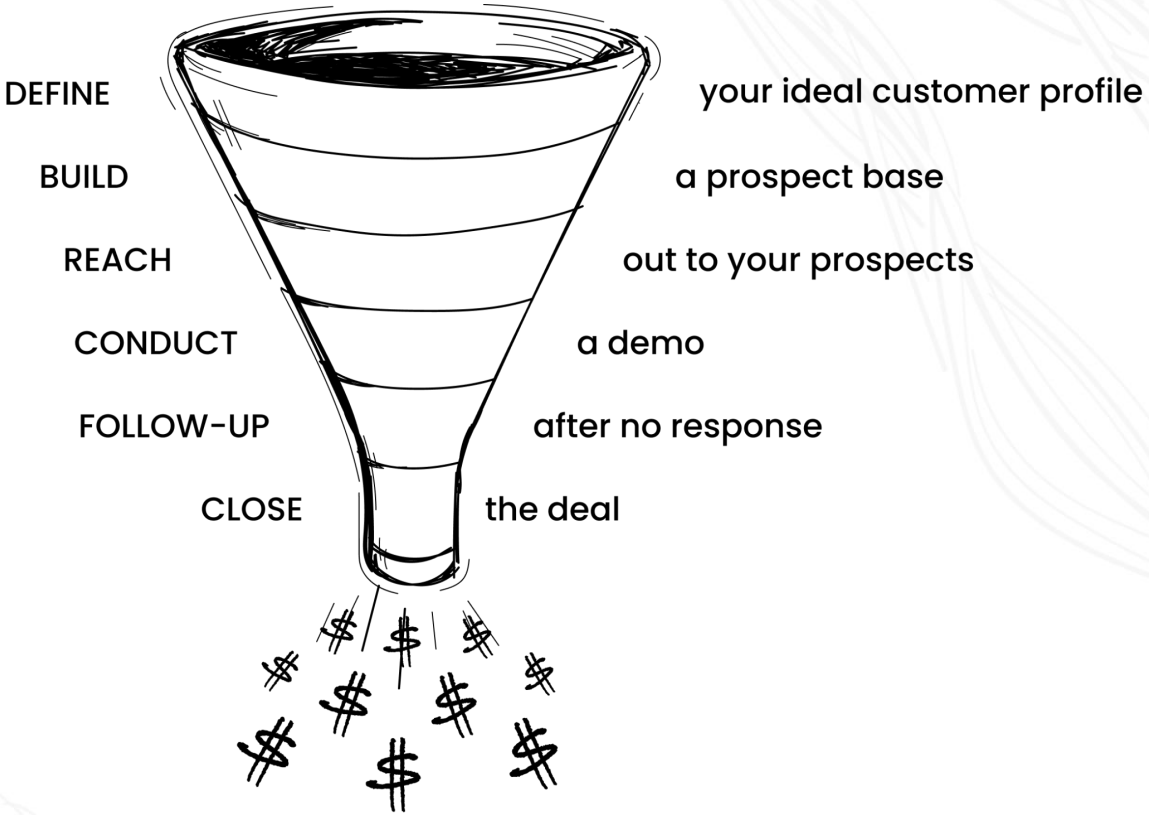
# The problems...

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## Our answer...

### Section 1 Day 1-2

The Density Days

- Email: Step 1, Day 1
- LinkedIN Request: Step 2, Day 1
- Cold Call: Step 3, Day 2
- Email: Step 4, Day 2

### Section 2 Day 5-8

Repeat Yourself

- Call: Step 5, Day 5
- Email: Step 6, Day 5
- Email: Step 7, Day 8

### Section 3 Day 11-14

Gear Shift

- Call: Step 8, Day 11
- Video Email: Step 9, Day 11
- Call: Step 10, Day 14
- Email: Step 11, Day 14

### Section 4 Day 17-25

Let It Ride

- Email: Step 12, Day 17
- Email: Step 13, Day 20
- Email: Step 14, Day 24
- Disposition: Step 12, Day 25

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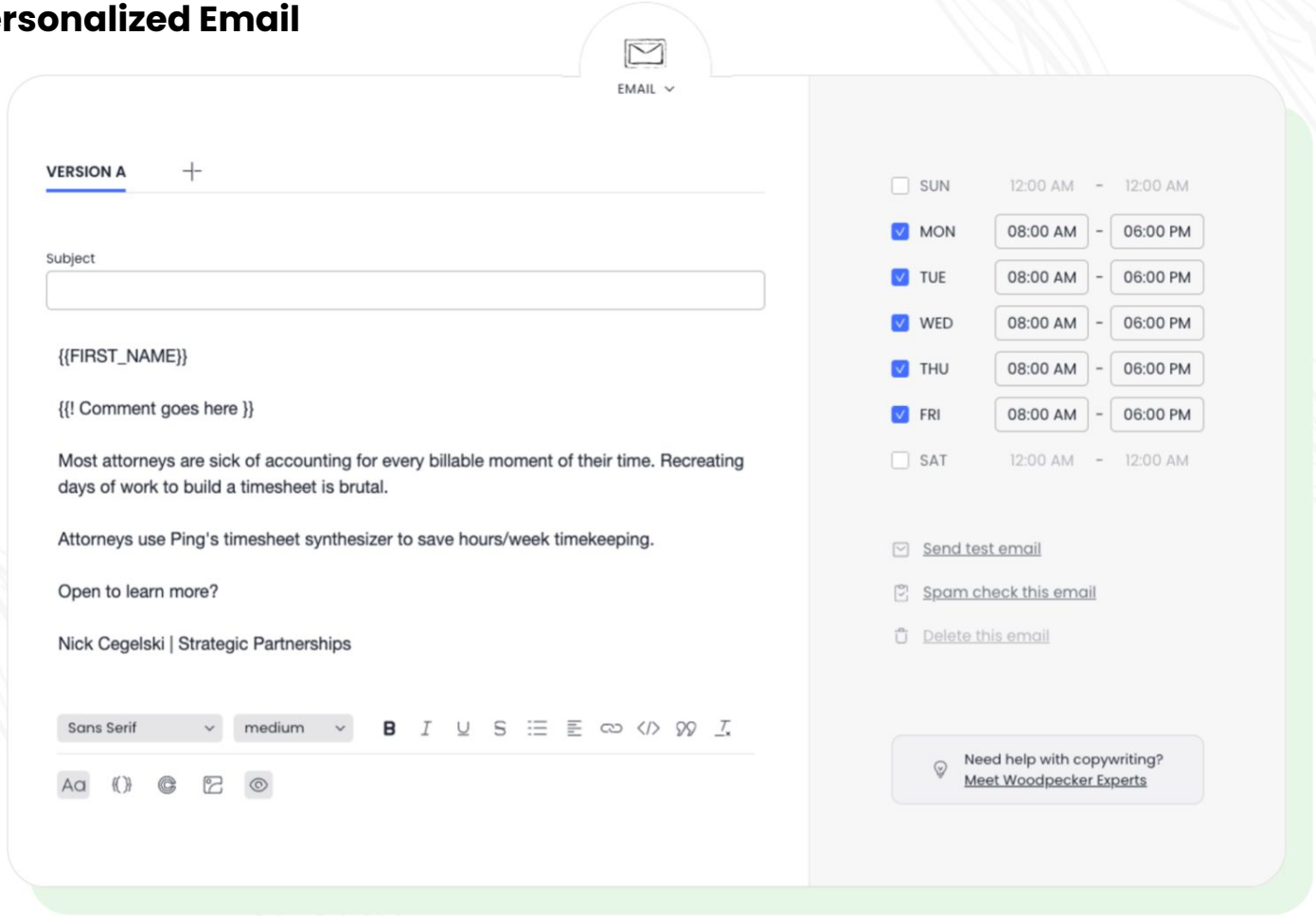
# Day 1 - Personalized Email

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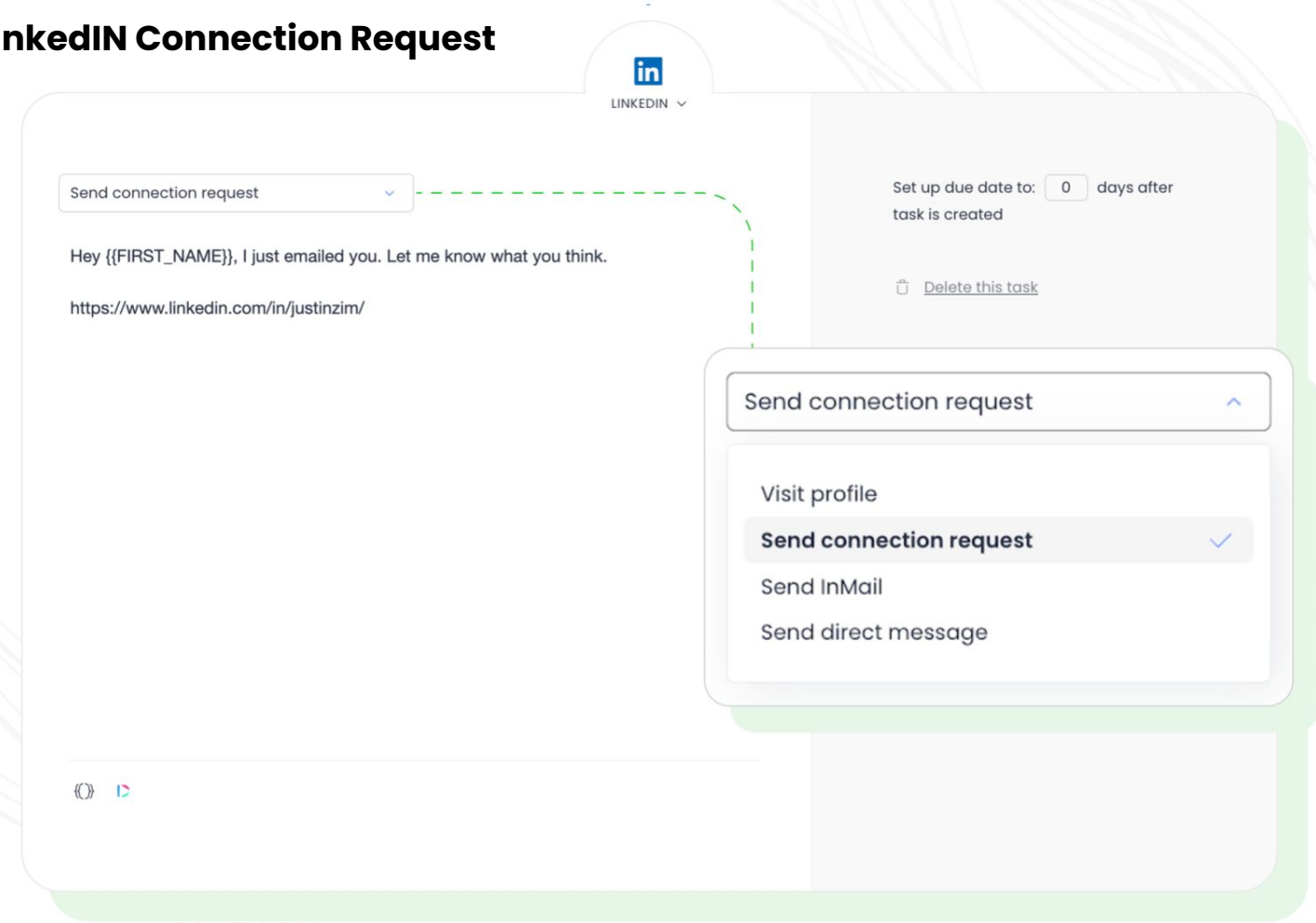
# Day 1 - LinkedIN Connection Request

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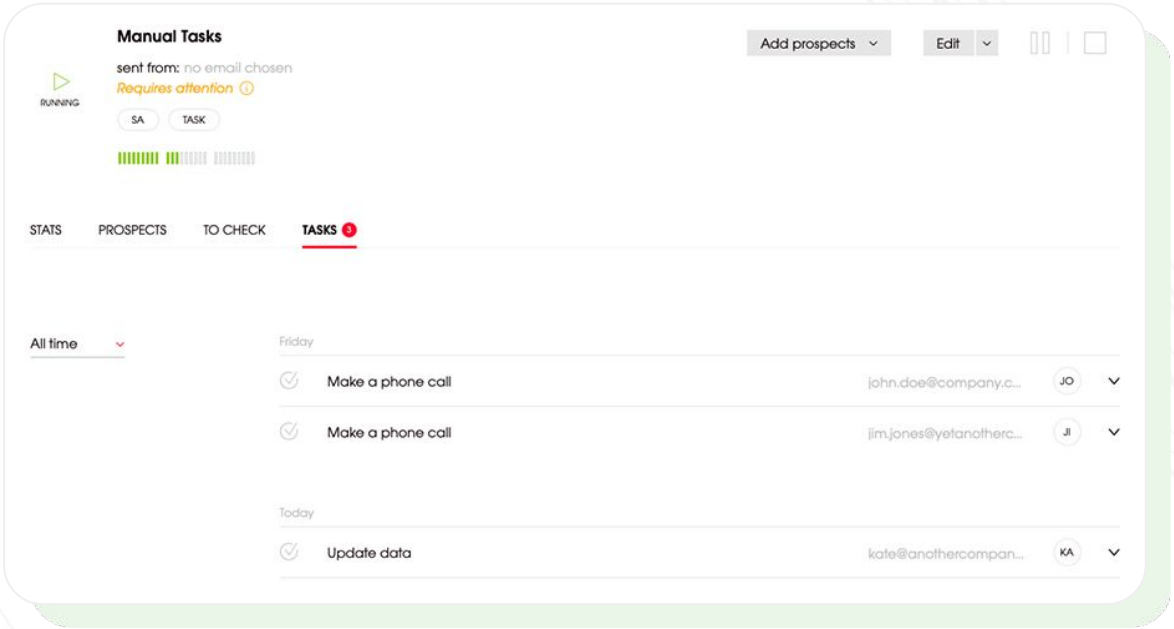
# About Tasks

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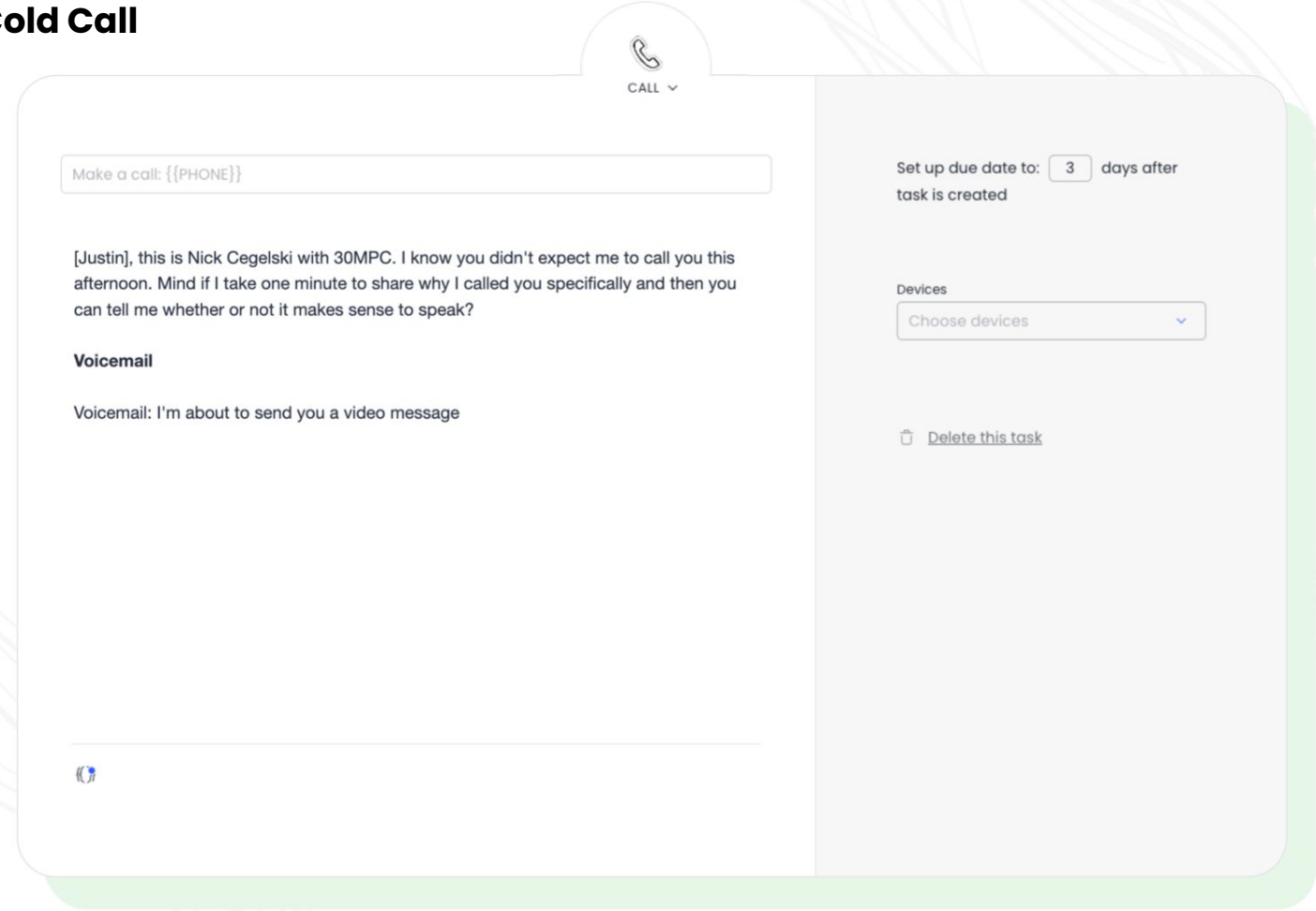
# Day 2 - Cold Call

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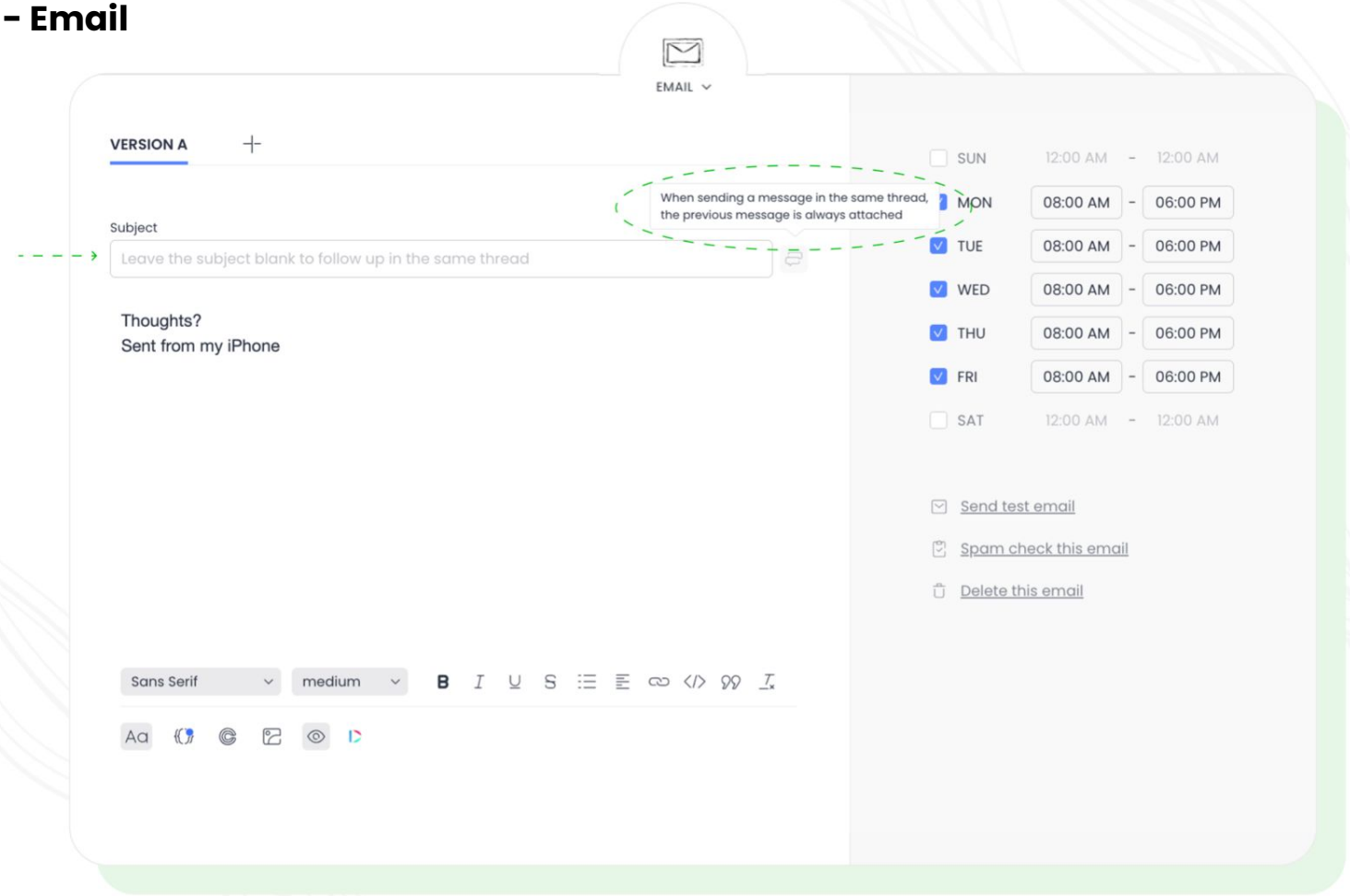
# Day 2 - Email

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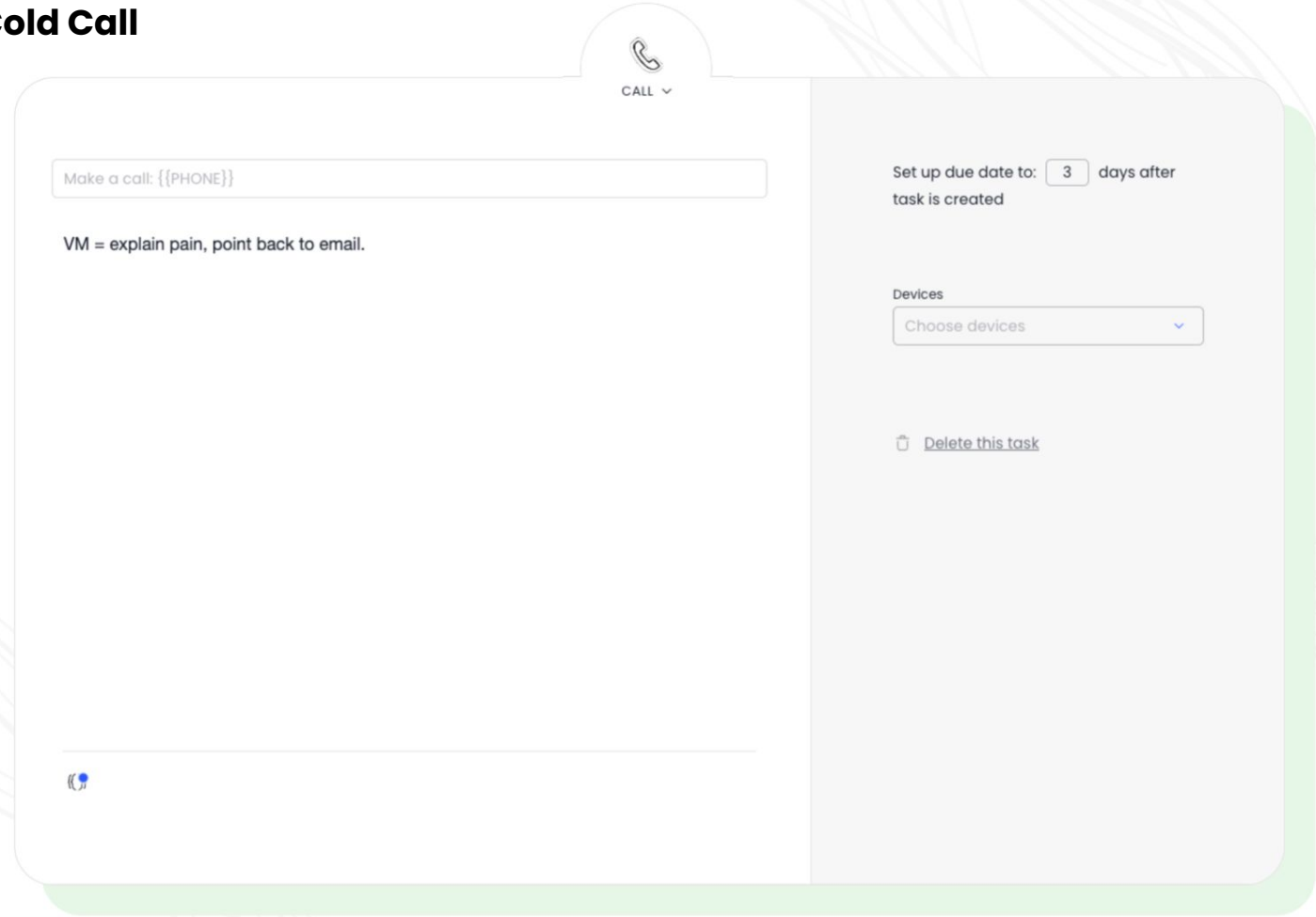
# Day 5 - Cold Call

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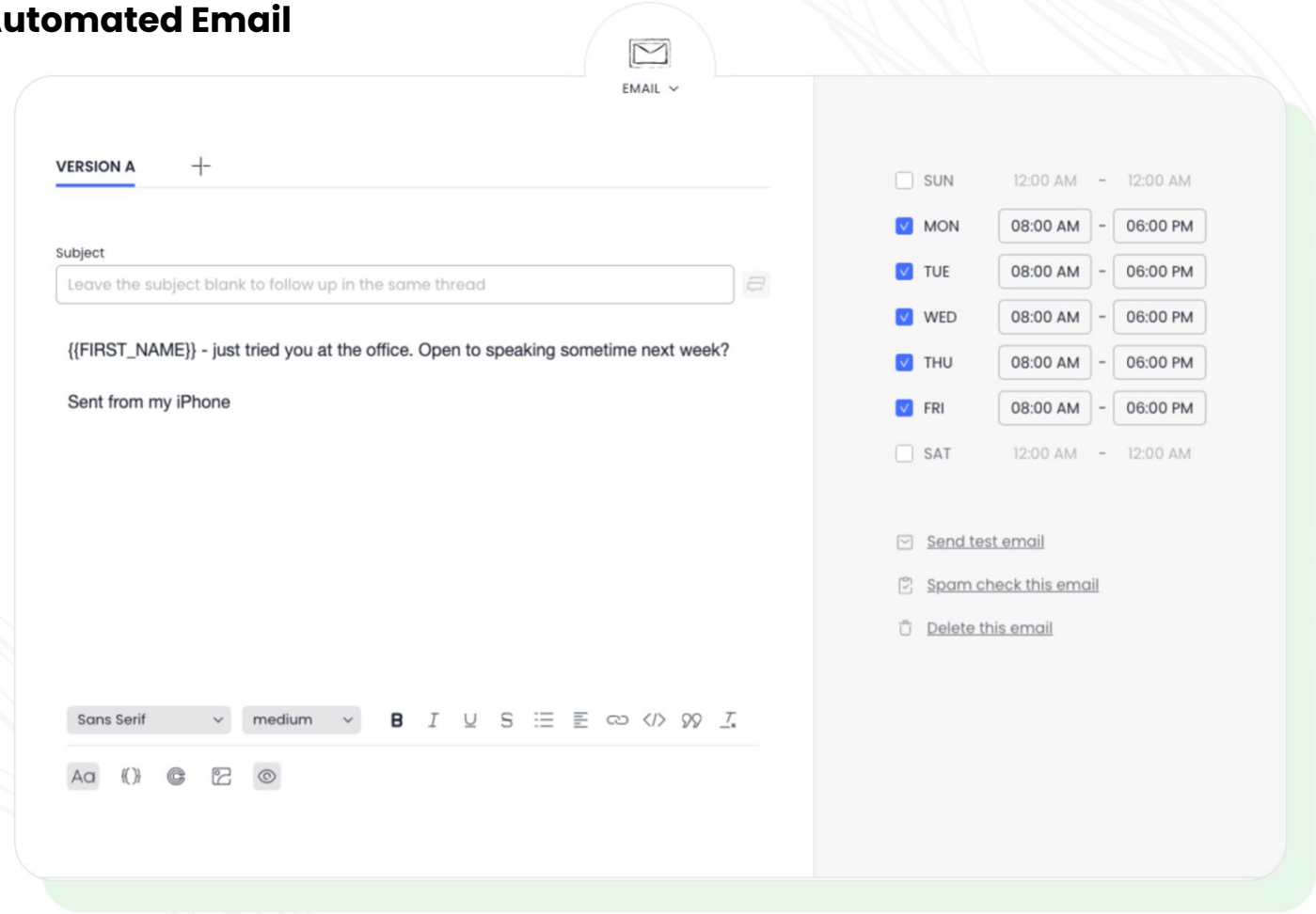
# Day 5 - Automated Email

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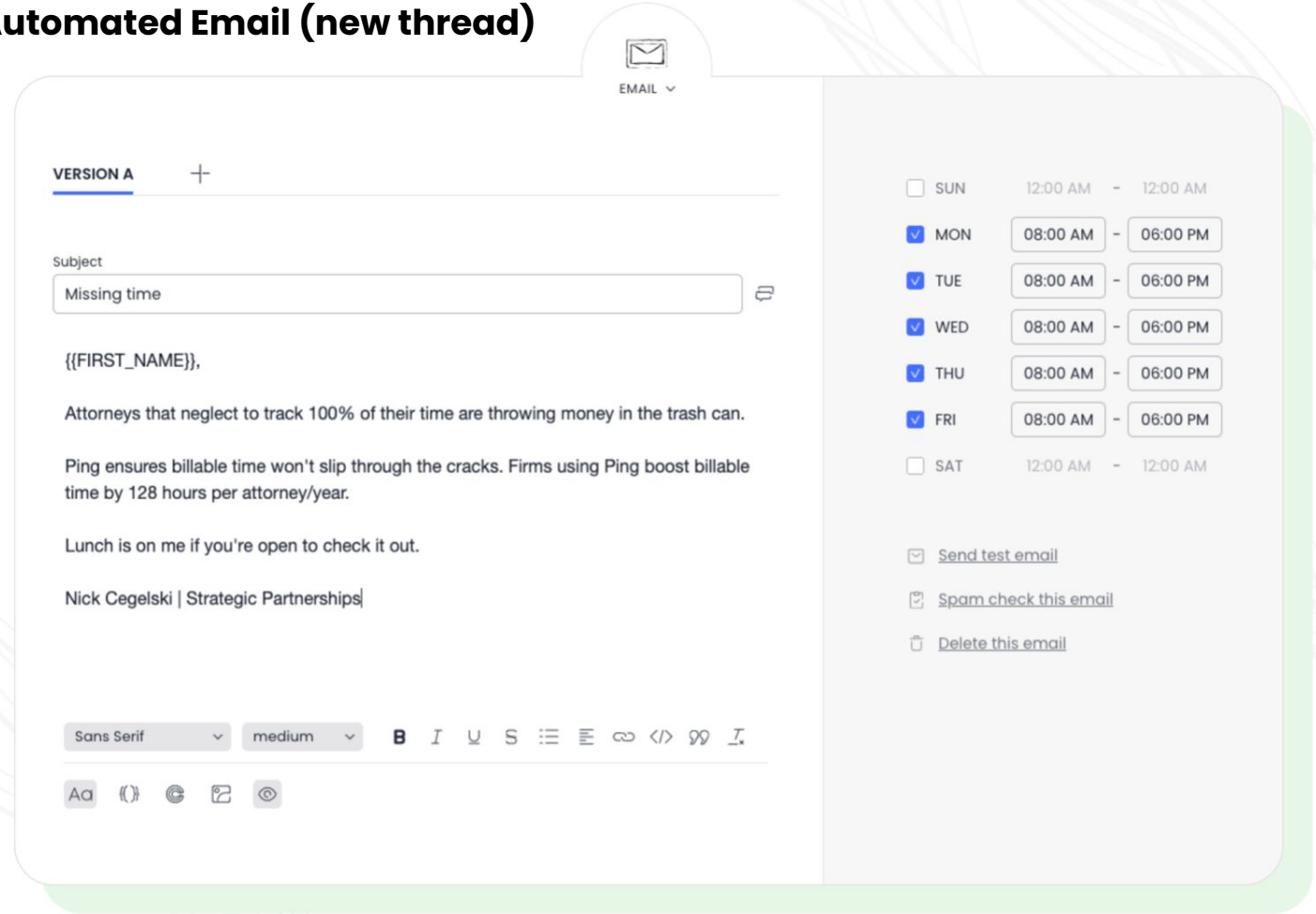
# Day 8 - Automated Email (new thread)

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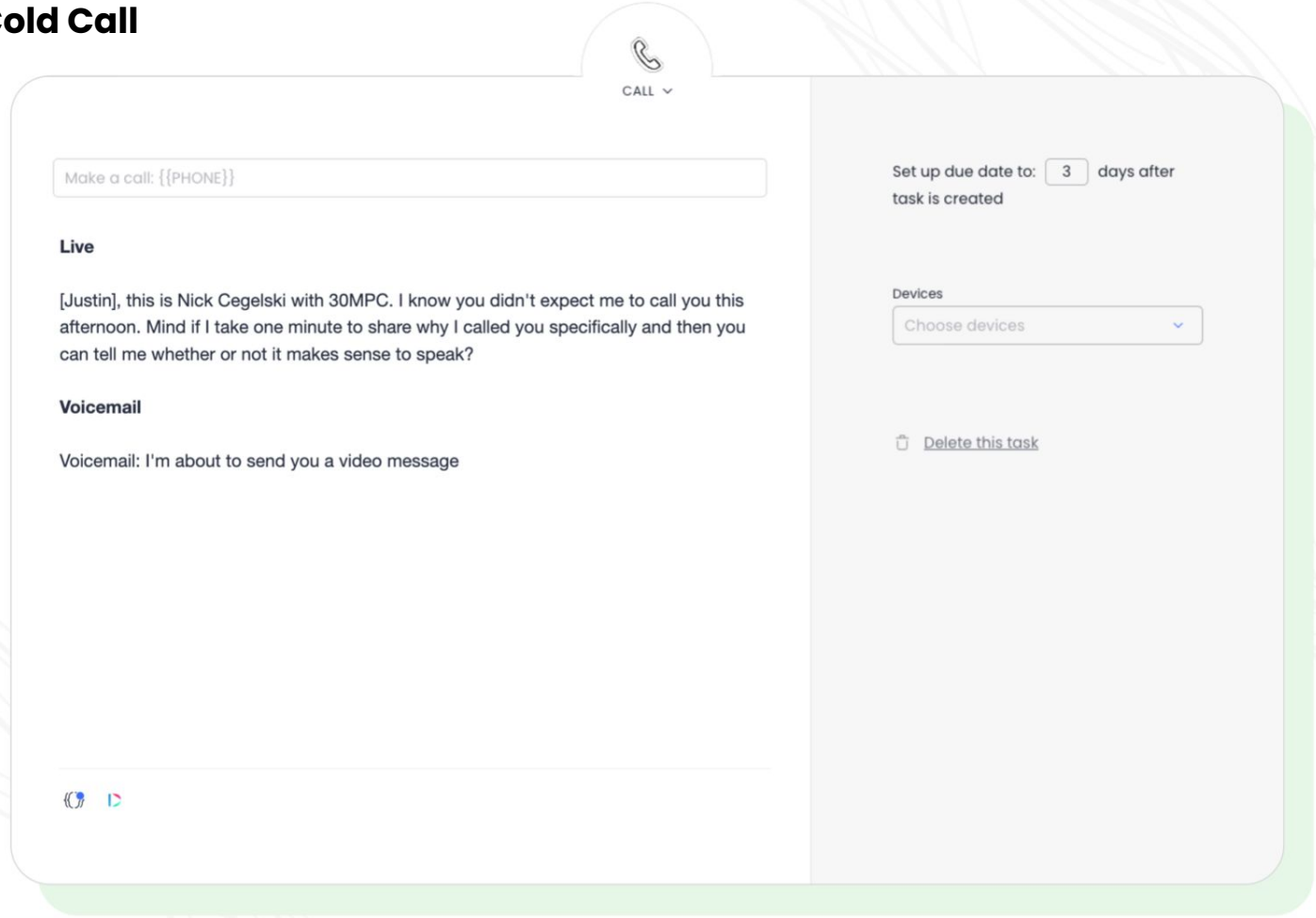
# Day 11 - Cold Call

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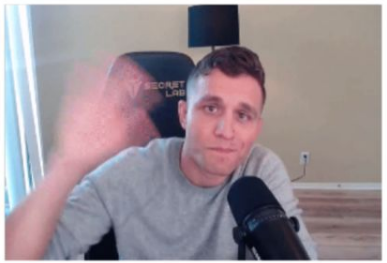
# Day 11 - Automated Video Email

EMAIL

VERSION A

Subject

{{FIRST_NAME}} - - in lieu of a normal email follow up, I filmed a 16 second video messc



I am indeed a real human being!

Let me know what you think (or if you hate the video...)

Nick Cegelski | Strategic Partnerships

Sans Serif | medium

| | | | |
|---|---|---|---|
| SUN | 12:00 AM | - | 12:00 AM |
| MON | 08:00 AM | - | 06:00 PM |
| TUE | 08:00 AM | - | 06:00 PM |
| WED | 08:00 AM | - | 06:00 PM |
| THU | 08:00 AM | - | 06:00 PM |
| FRI | 08:00 AM | - | 06:00 PM |
| SAT | 12:00 AM | - | 12:00 AM |

Send test email

Spam check this email

Delete this email

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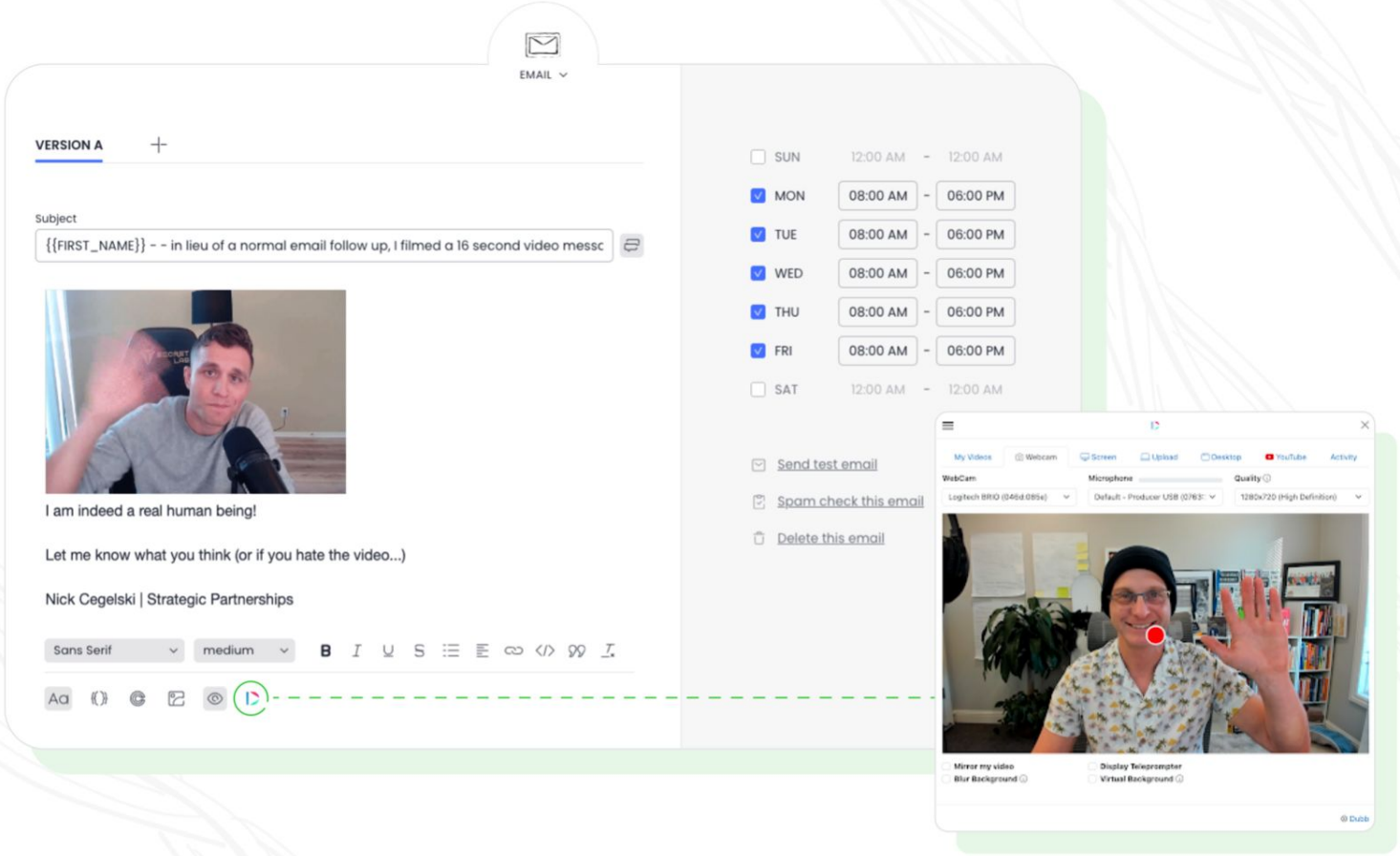
# Day 11 - Automated Video Email

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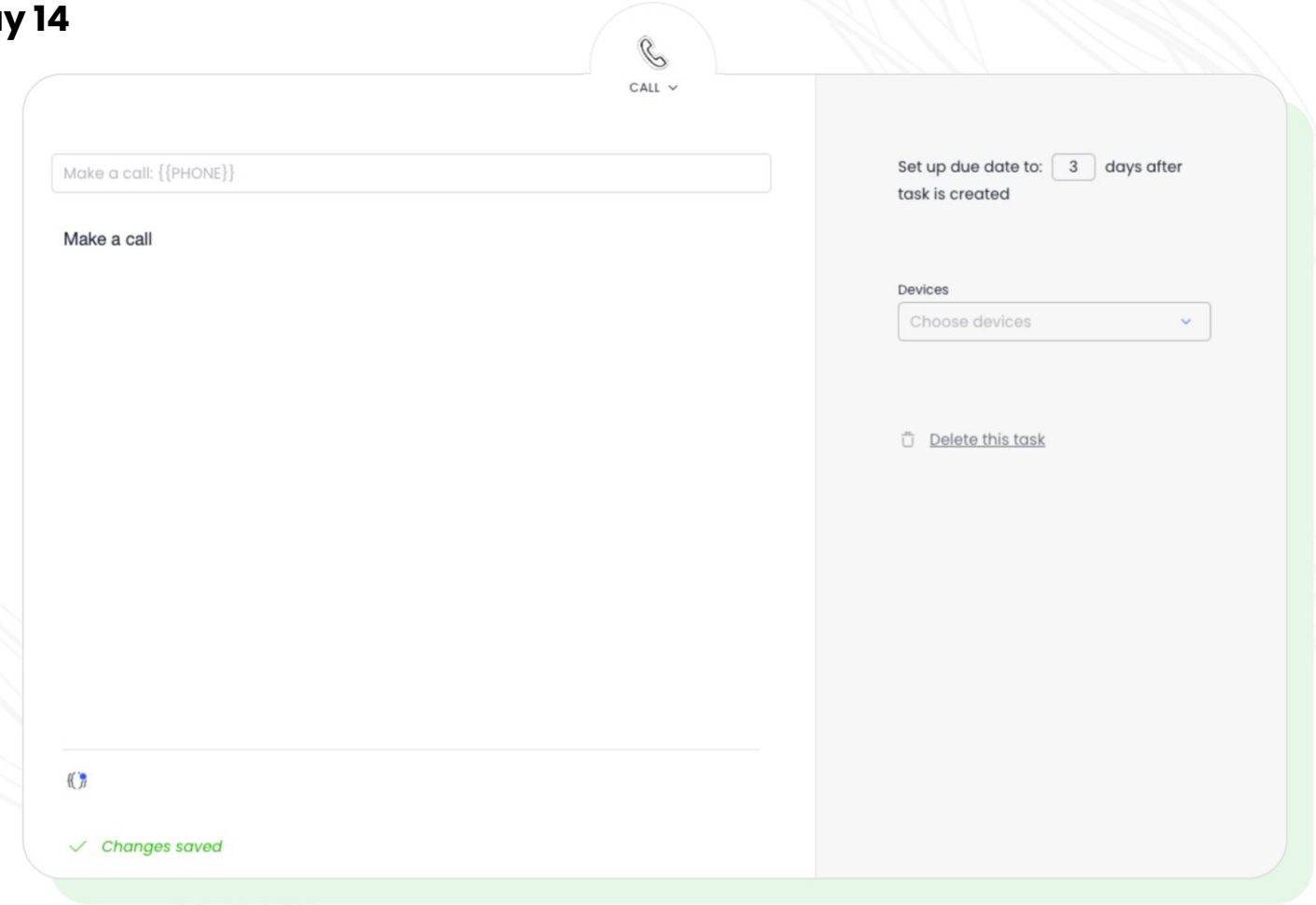
# Call - Day 14

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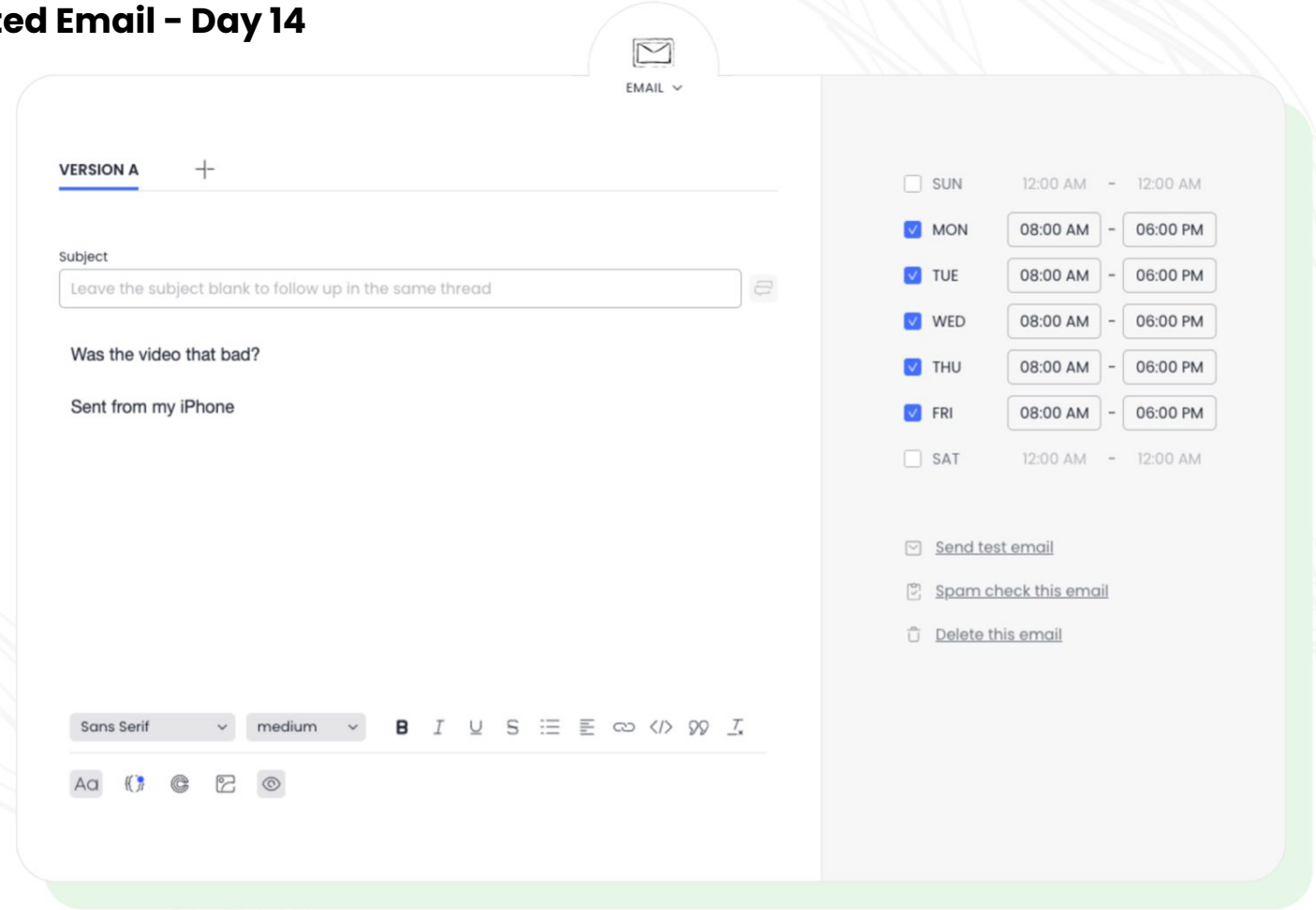
# Automated Email - Day 14

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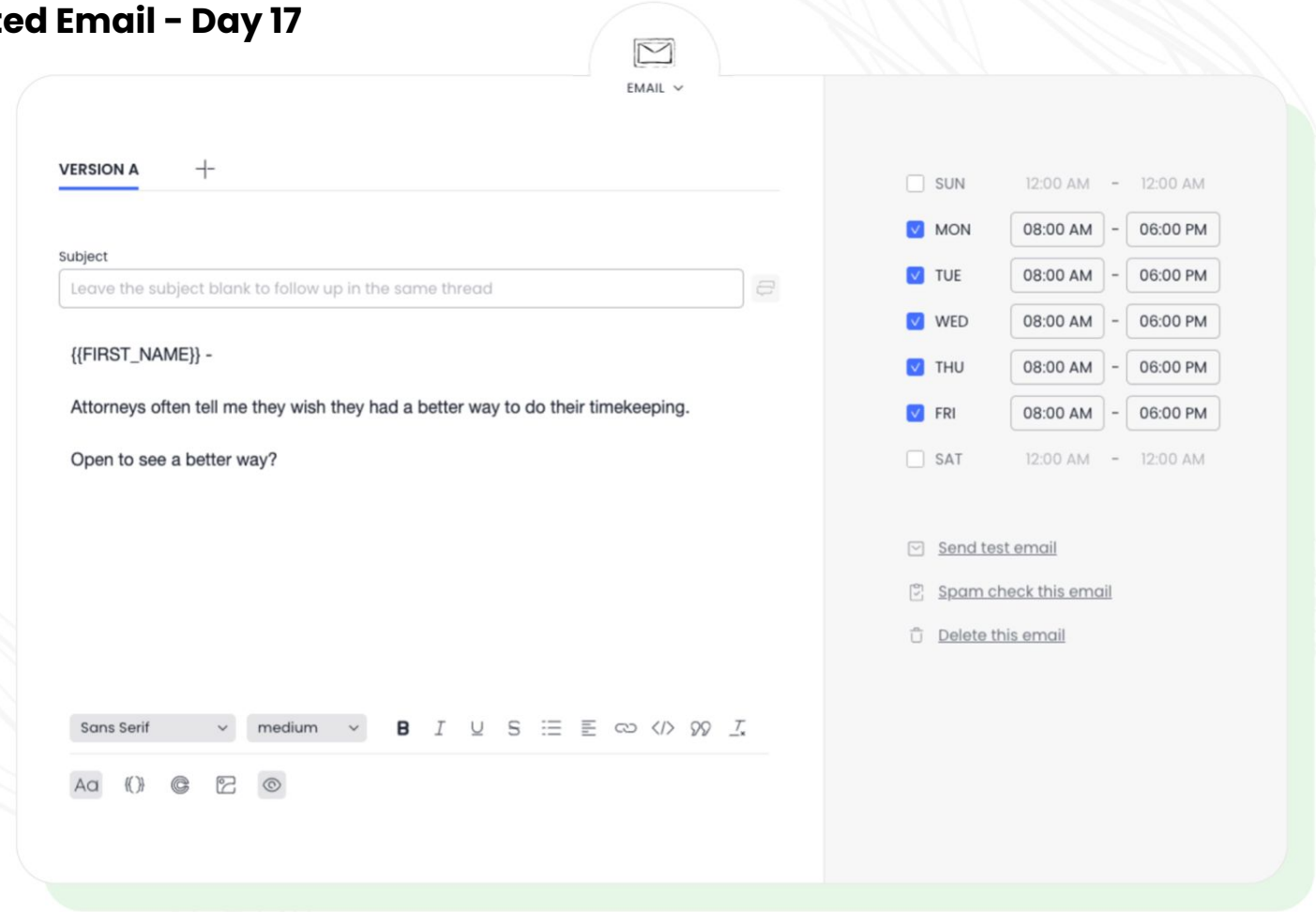
# Automated Email - Day 17

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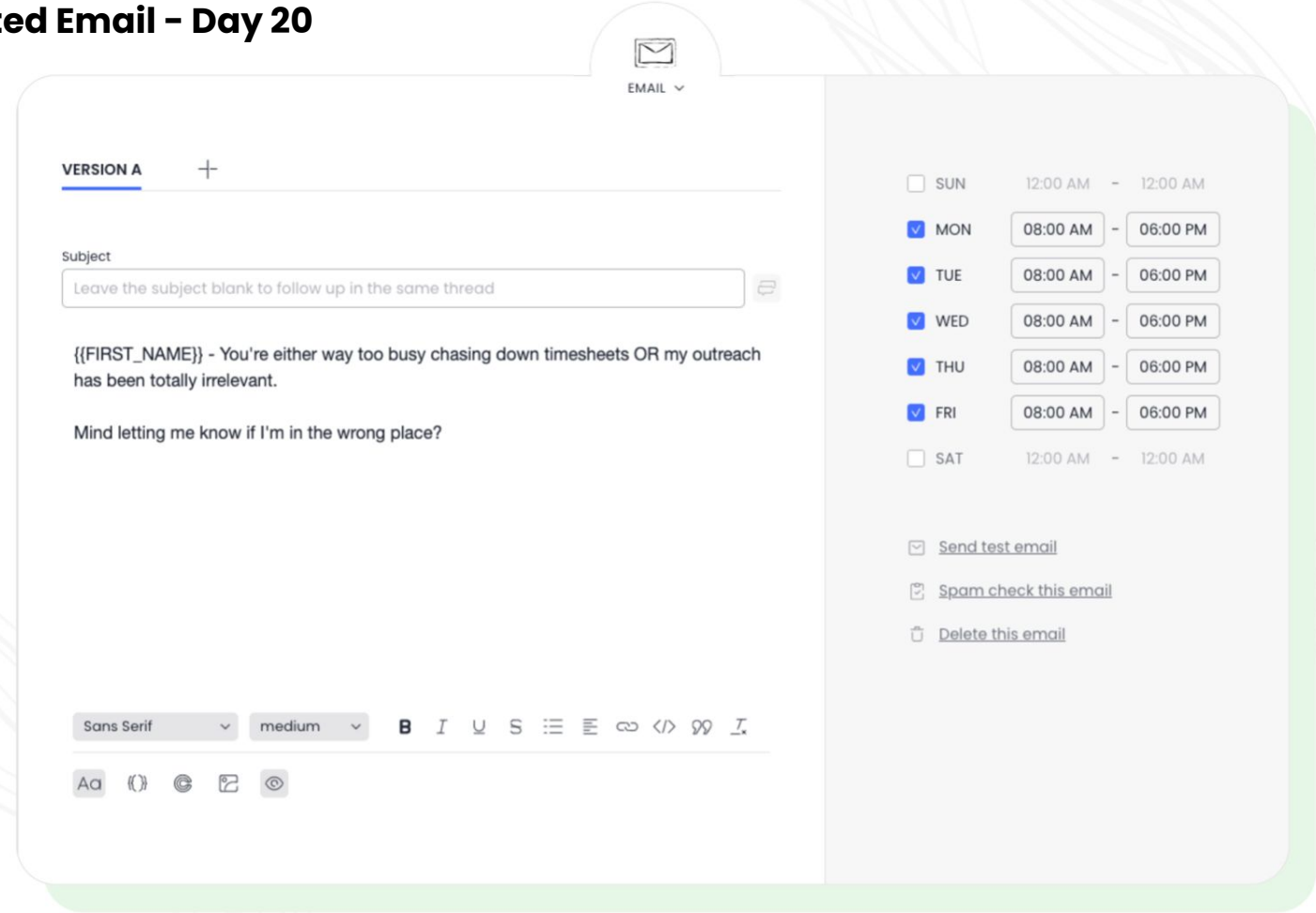
# Automated Email - Day 20

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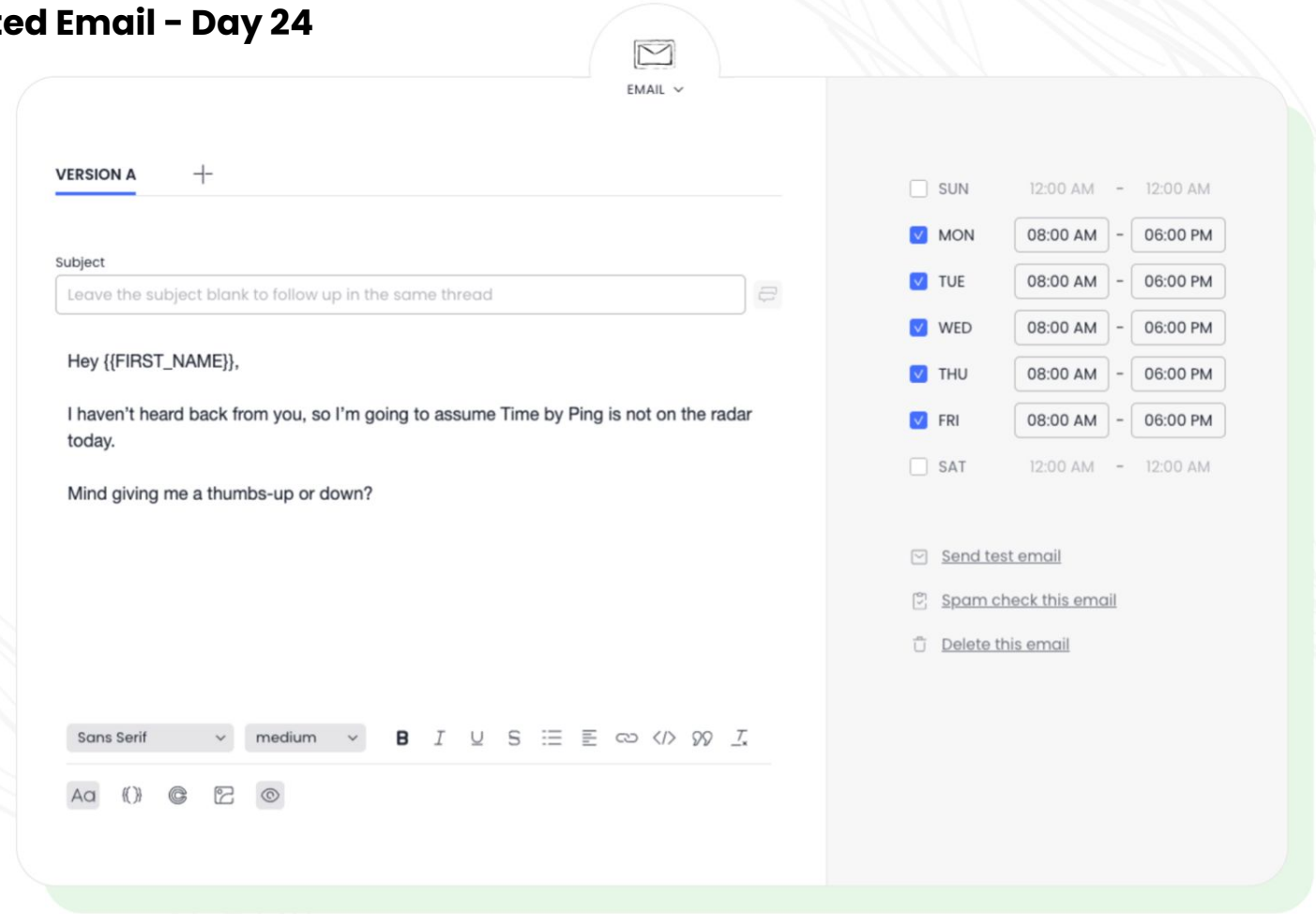
# Automated Email - Day 24

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# A Poll

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