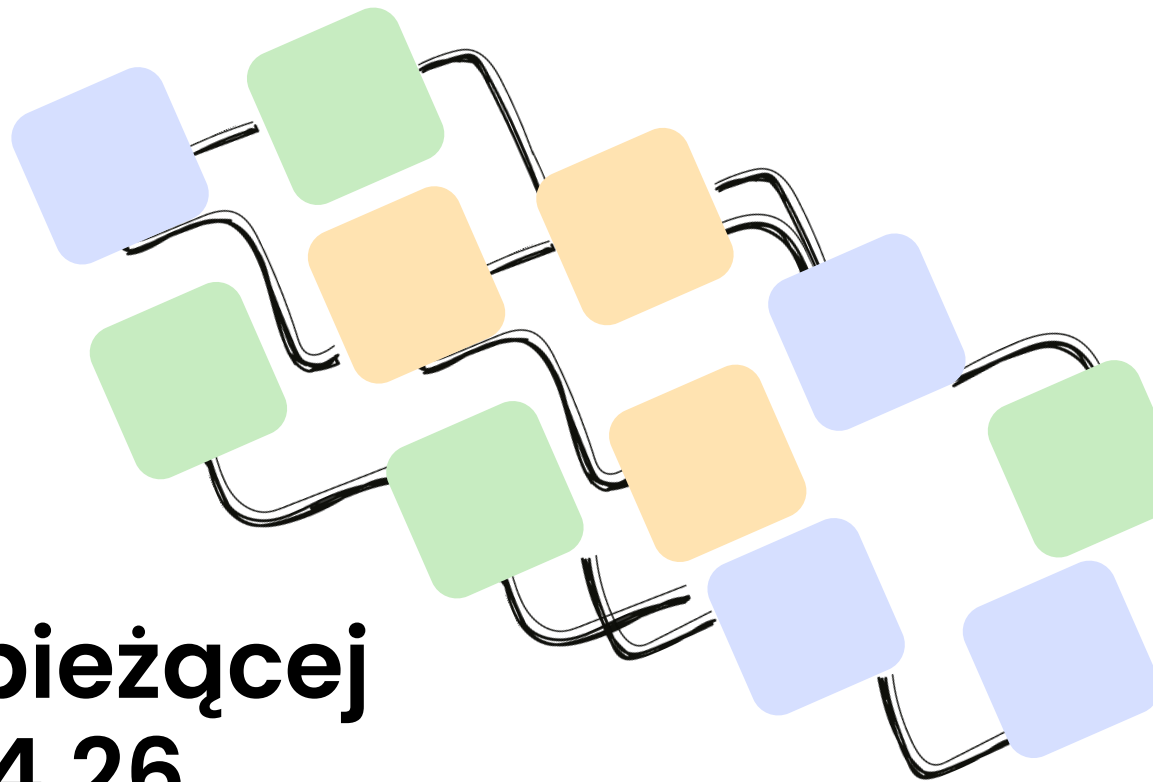




**Woodpecker.**

# **Omówienie bieżącej sytuacji 16.04.26**

Spółki Woodpecker.co S.A.



# Agenda

- Najnowsze wyniki finansowe
- Rozwój biznesu – podsumowanie 2025 i I kwartału 2026
- Perspektywy na 2026

Cold email tool

# All you need to cold email in one place:

- ✓ Send cold emails. Free catch-all email verification. Free warm-up
- ✓ Buy domains and emails with SPF, DKIM and DMARC pre-configured
- ✓ Add LinkedIn invites, messages or profile visits to email campaigns
- ✓ Find B2B leads for cold outreach in a +1 billion database
- ✓ Manage client campaigns in a dedicated agency panel

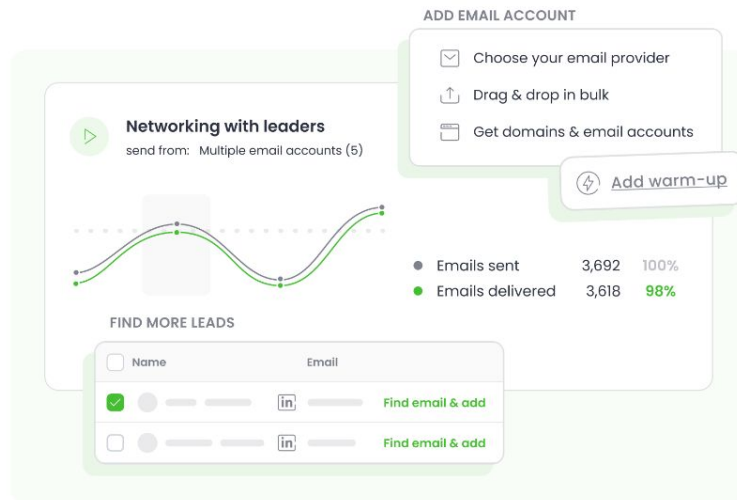
[Start free trial](#)
[Watch Demo](#)
[Book a Call](#)

✓ 14-day trial

✓ Extend trial time in-app

✓ All features unlocked

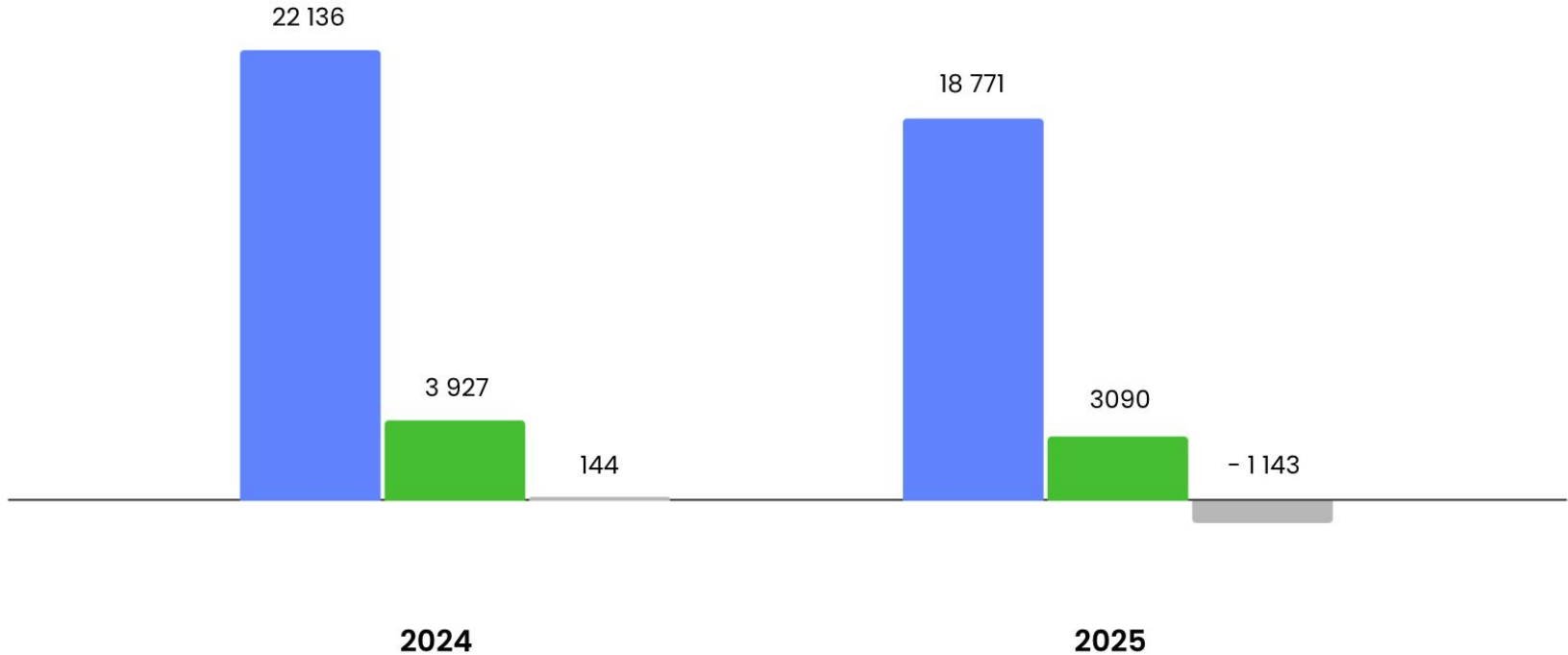
✓ No credit card required



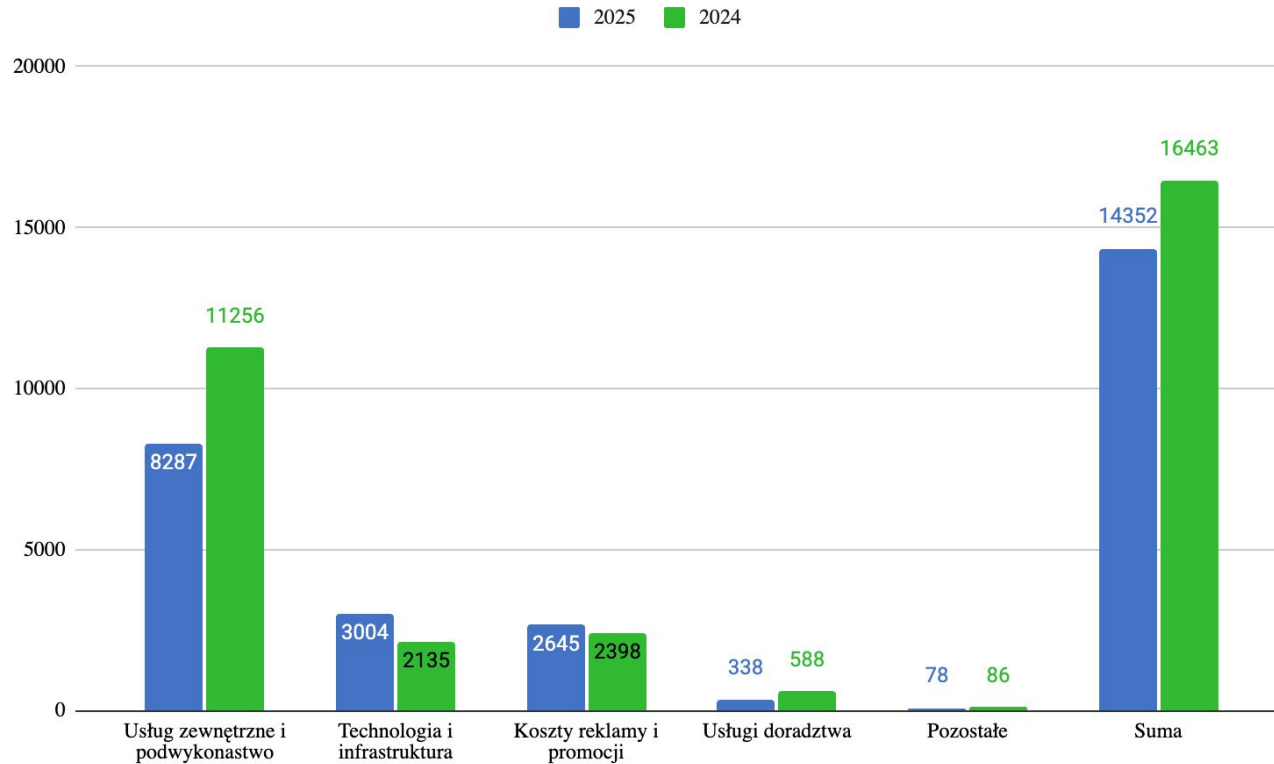
# Wyniki 25

# Przychód, EBITDA i zysk netto (w tys. PLN)

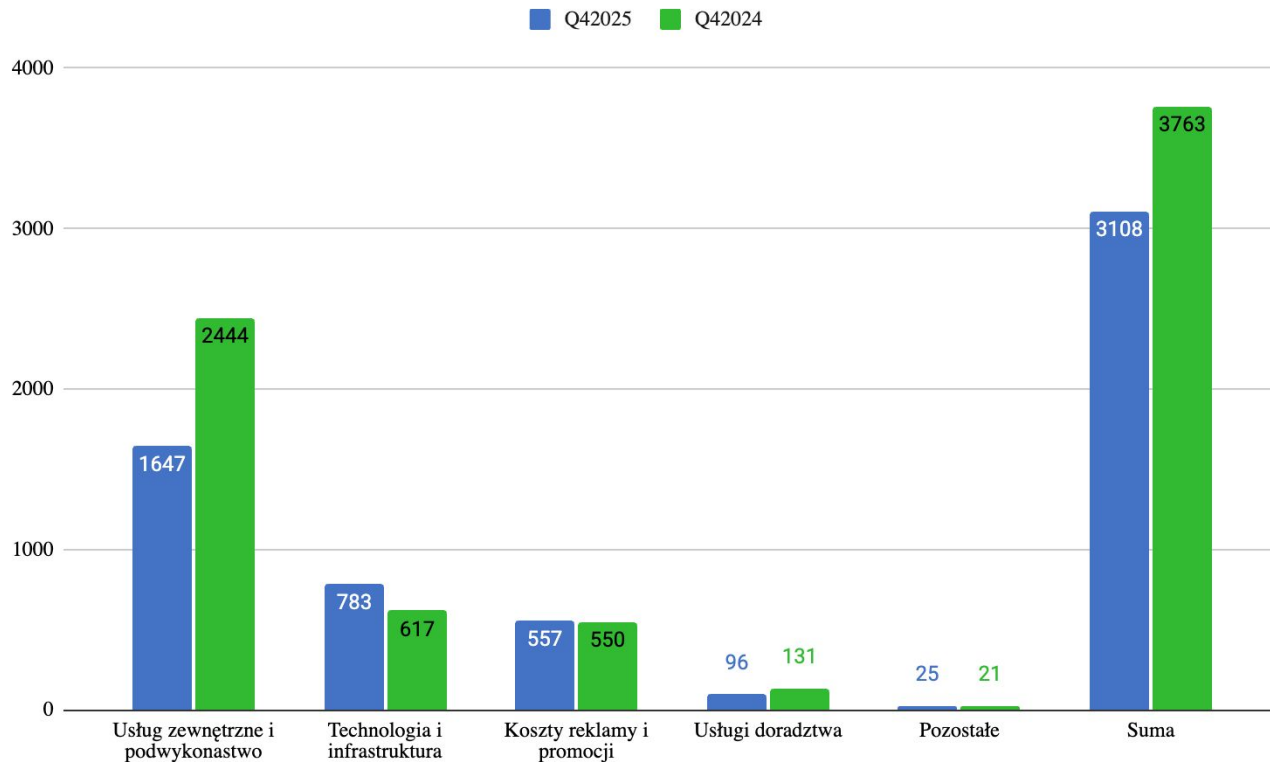
■ Przychód ■ EBITDA ■ Zysk netto



# Struktura kosztów usług obcych 25 vs. 24

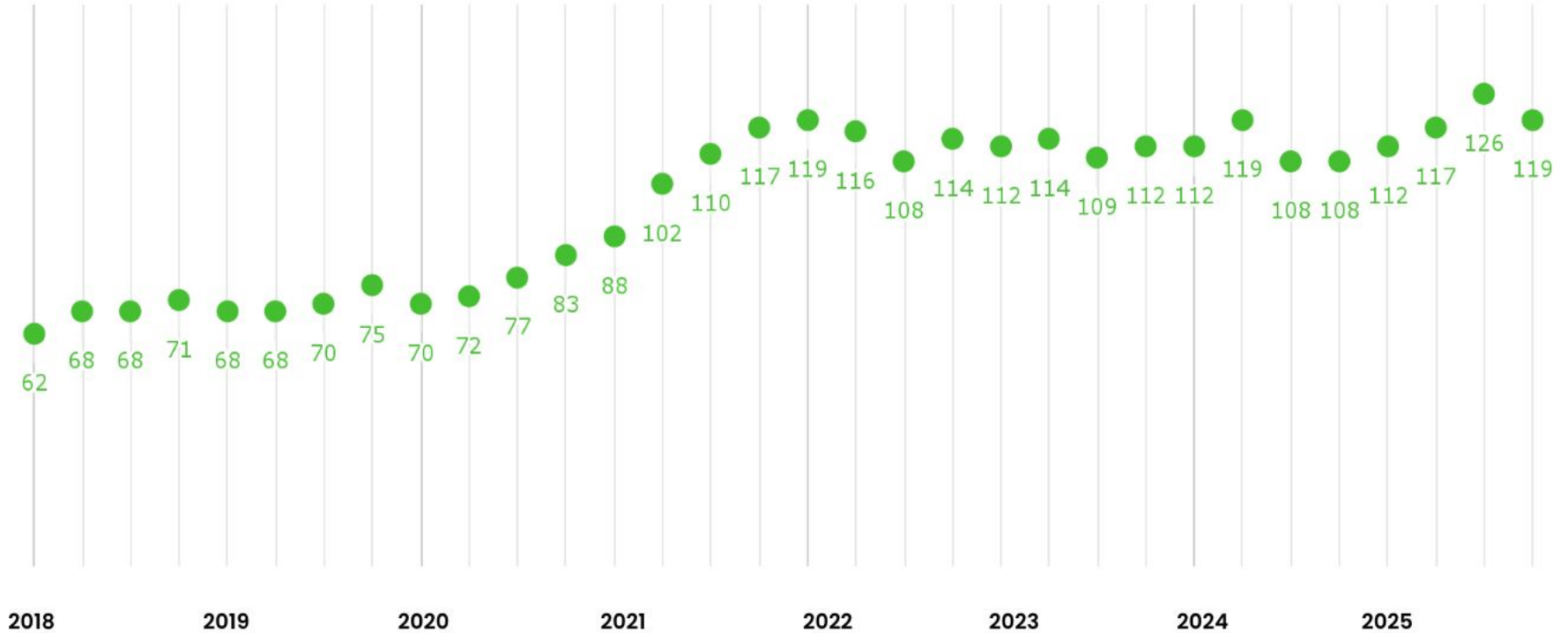


# Struktura kosztów usług obcych Q425 vs. Q424

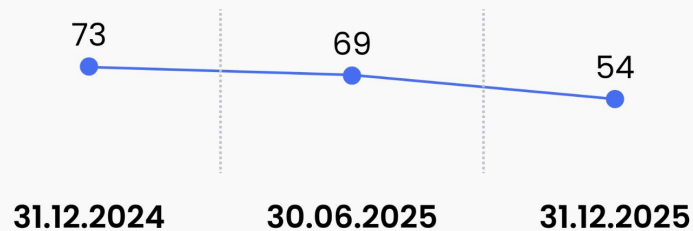




# ARPA (w USD)

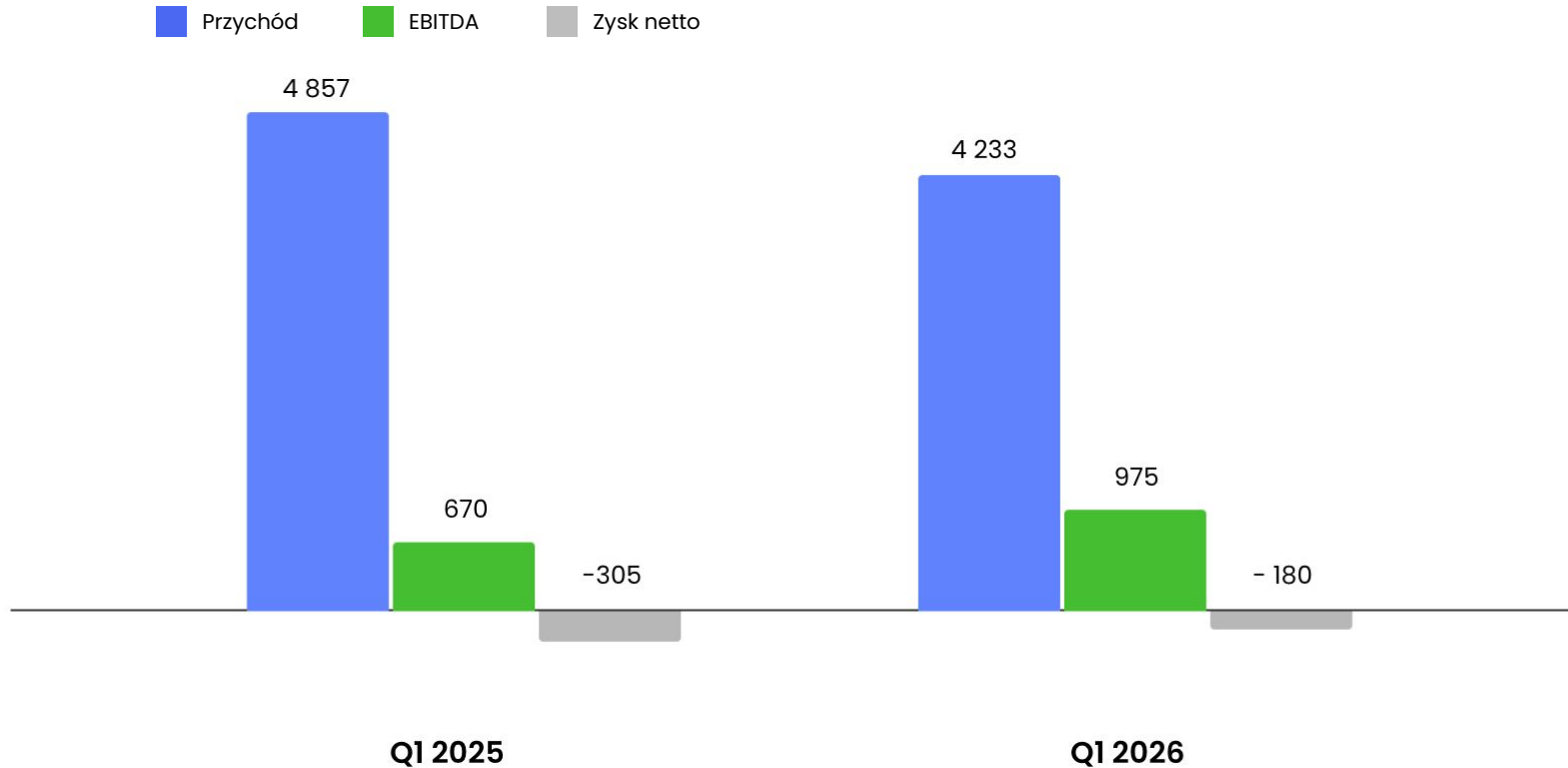


# Optymalizacja

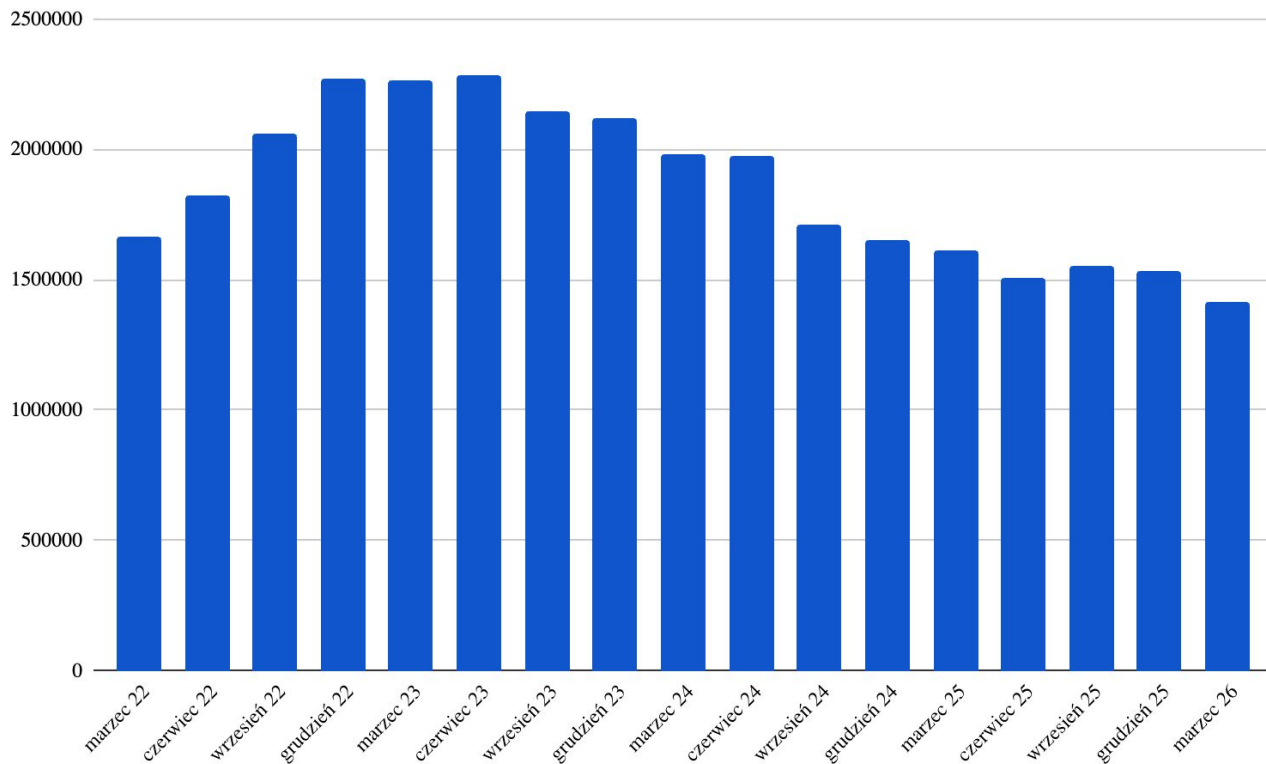


# **Szacunkowe Wyniki finansowe 1Q26**

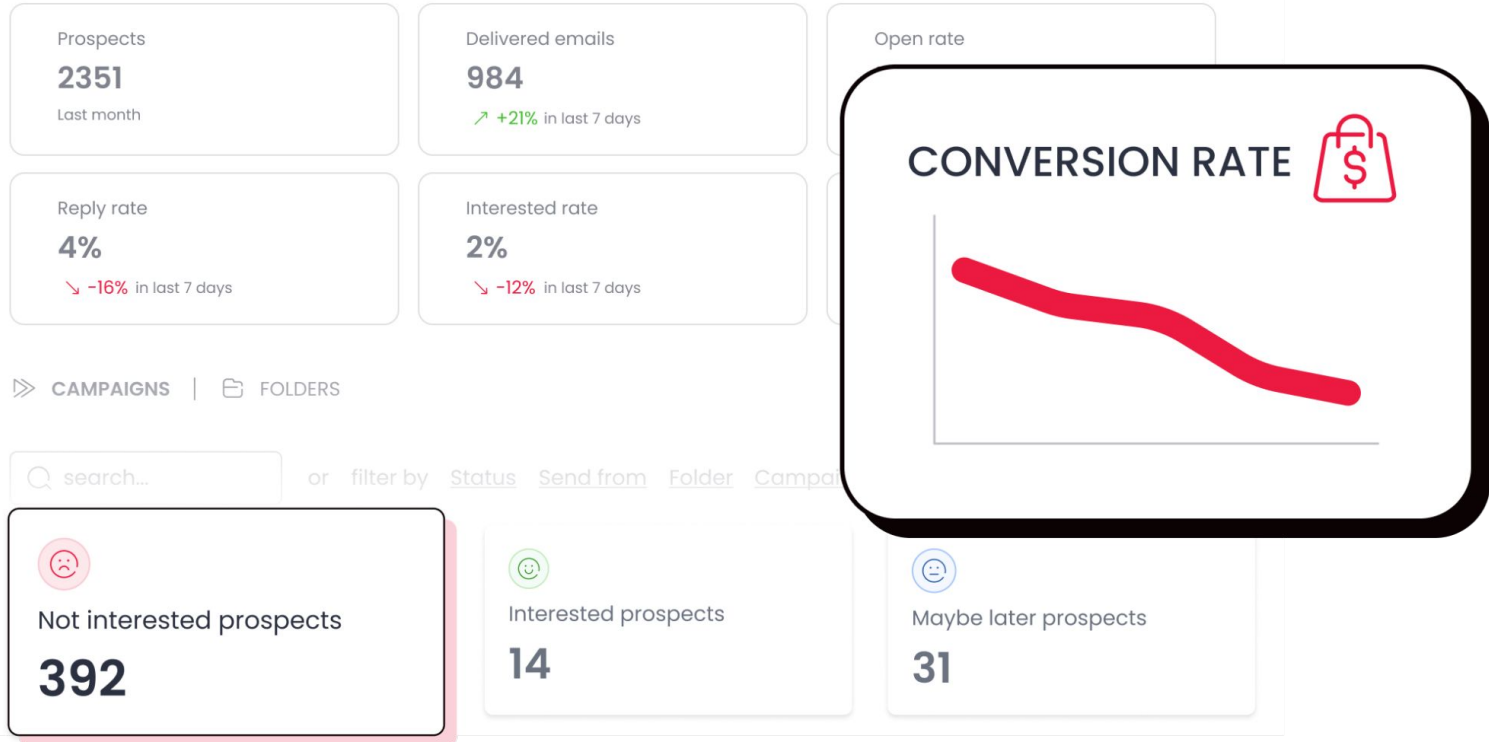
# Przychód, EBITDA i zysk netto (w tys. PLN)



# Średniomiesięczny MRR w kwartałach (PLN)



# Wyzwania

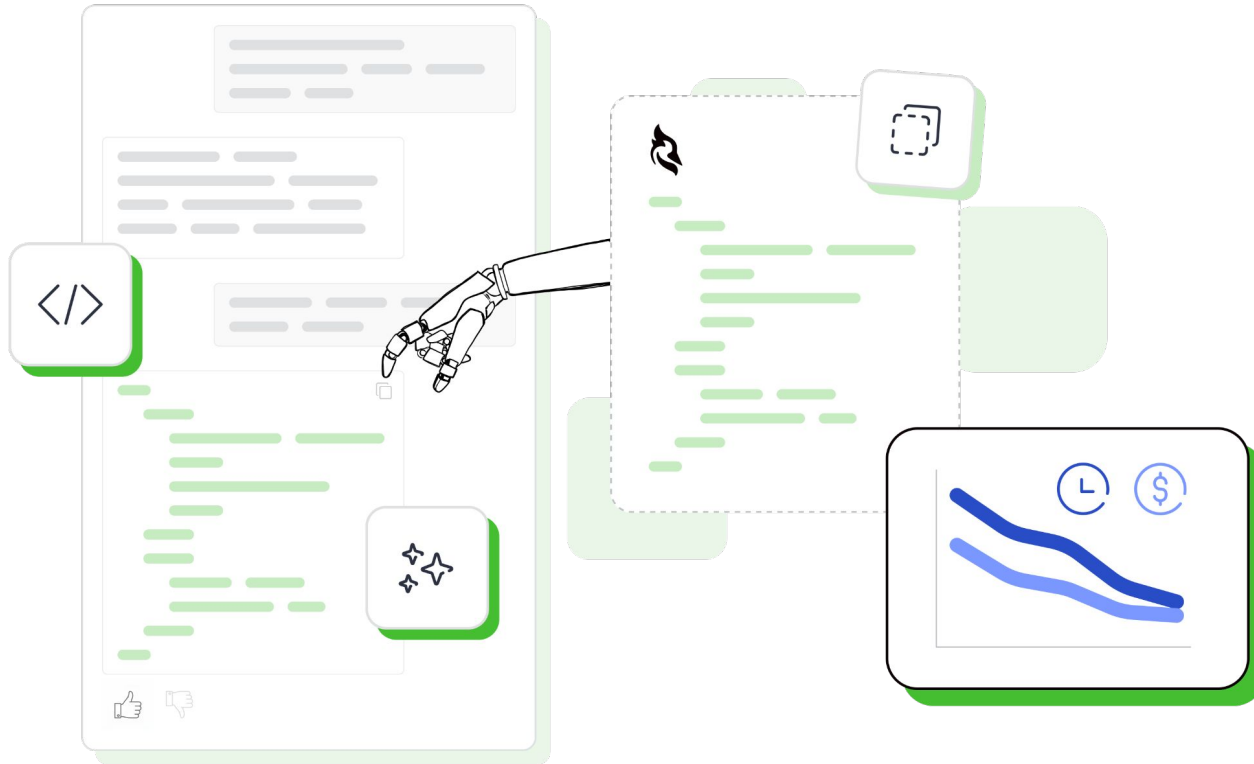


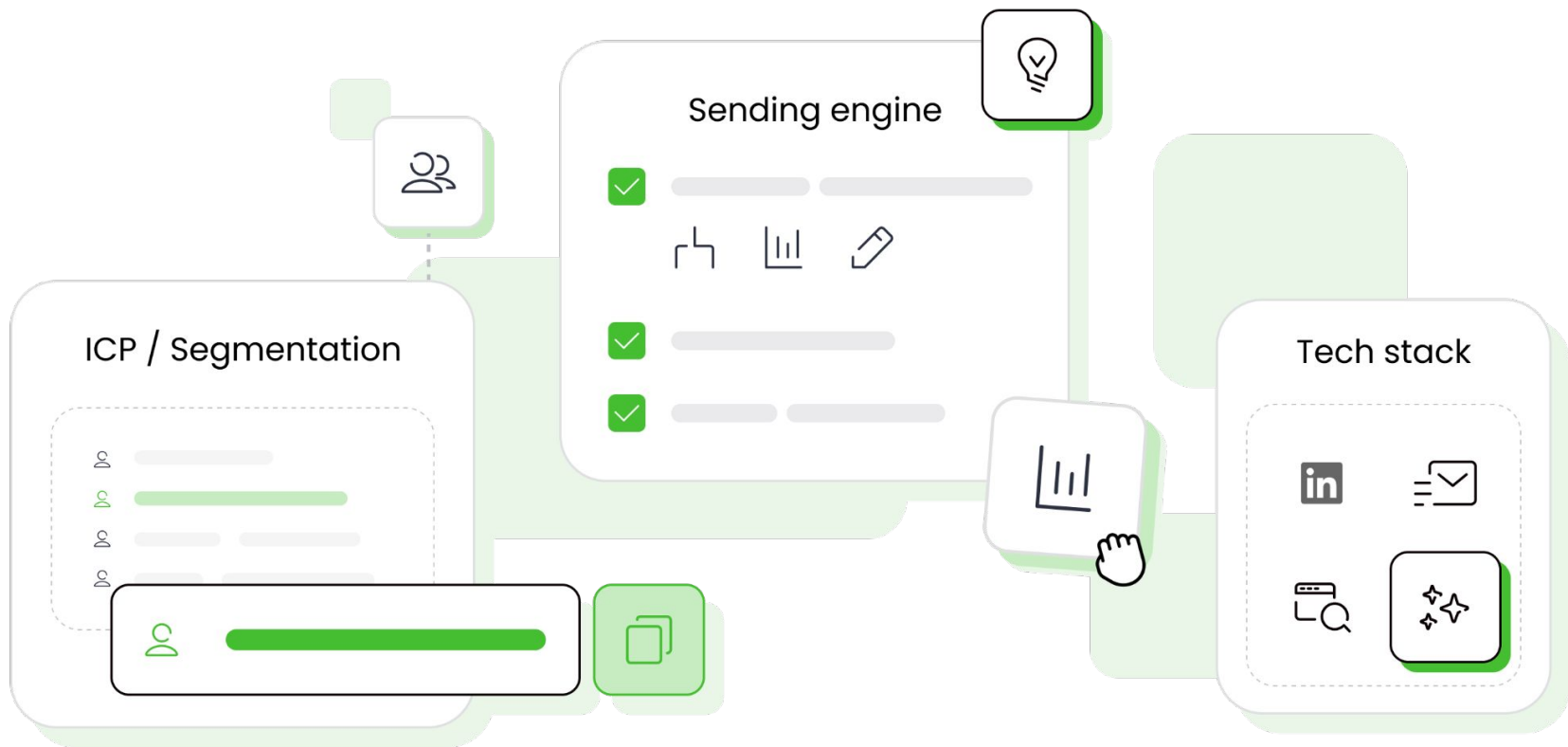
# Sales Teams



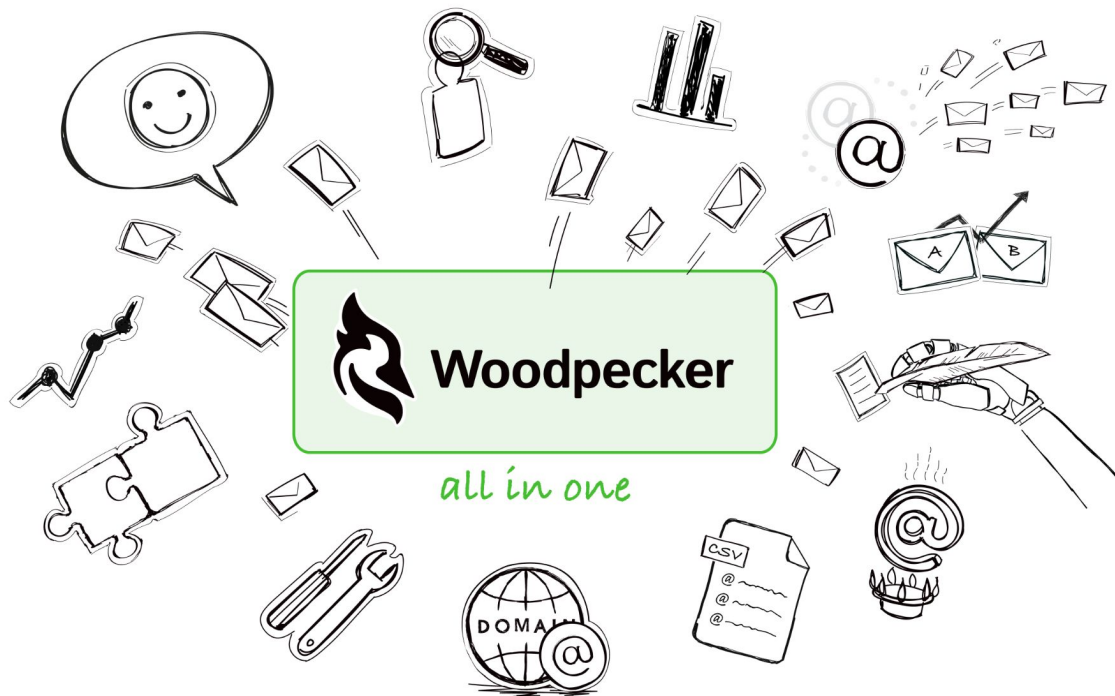


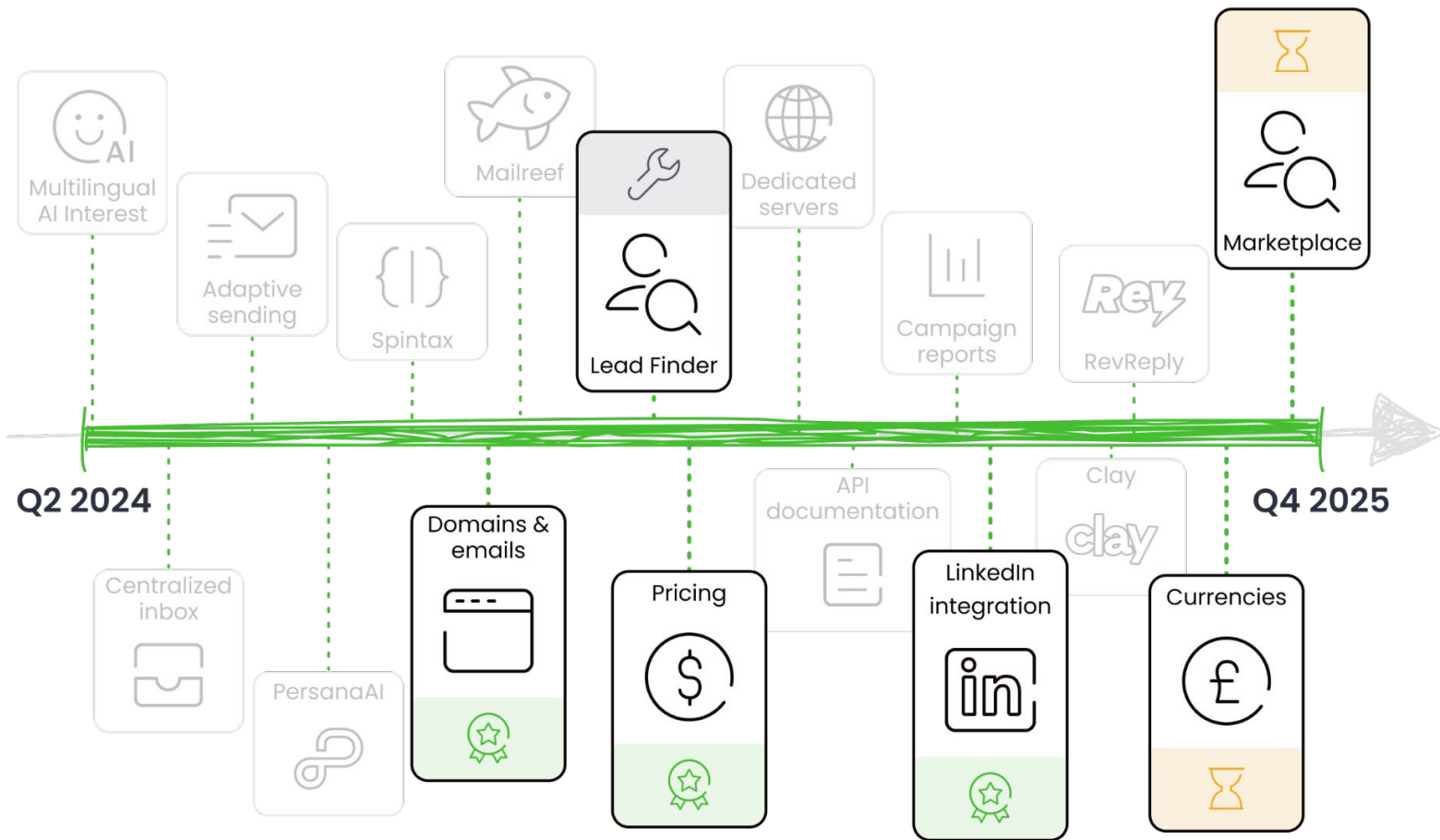
# Woodpecker AI





# Jak zmieniliśmy się my?







# Pricing – waluty

Monthly **Annually** SAVE 33% USD ^

<b>Contacted prospects</b> ⓘ	500 ▾
\$4.8 per 100 Contacted prospects	
Emails monthly ⓘ	6 000
Stored prospects ⓘ	2 000
Warm-ups ⓘ	2
<hr/>	
Catch-all email address verification ⓘ	
400 Lead Finder credits monthly ⓘ	
Unlimited team members ⓘ	
Unlimited email accounts ⓘ	

- GBP
- CHF
- AUD
- BRL
- CAD
- DKK
- INR
- NOK
- SEK

Add-ons

LINKEDIN ADD-ON

**Total:**

**\$24** \$35 /monthly

\$420 \$288 billed annually **\$132 saved**

Prices do not include VAT

**Start free trial**

- 7-day or 50 cold emails trial
- Extend trial time in-app
- &H: [faqs.com/en/faq/](#)



# Integracje

**INTEGRATIONS** API INTEGRATIONS API KEYS MCP SERVER WEBHOOKS OVERVIEW



Pipedrive



Hubspot



Google Sheets



Clay



Calendly



Zoho CRM



Lusha



Salesforce

## Integrations

Activate the Integrations add-on to access your Integrations and Apps. Once enabled, you'll be able to connect tools, create workflows.

[Start Integrations](#)





# Domains



# LinkedIn



# Kontakt

[https://x.com/Woodpecker\\_IR](https://x.com/Woodpecker_IR)

<https://woodpecker.co/investors/>

[ir@woodpecker.co](mailto:ir@woodpecker.co)

